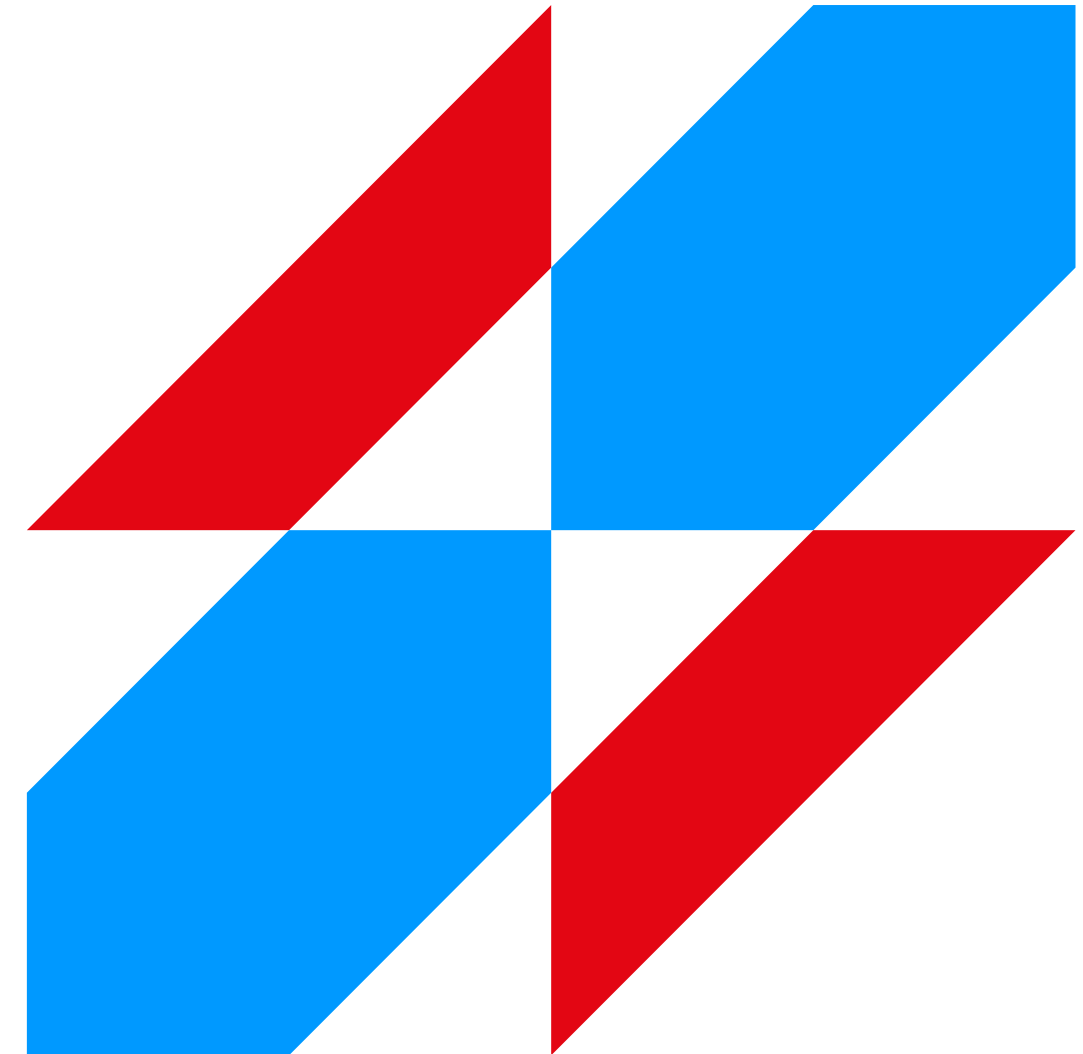




Business Partnership Facility

**Information webinar and
Q&A session**

March 27, 2025





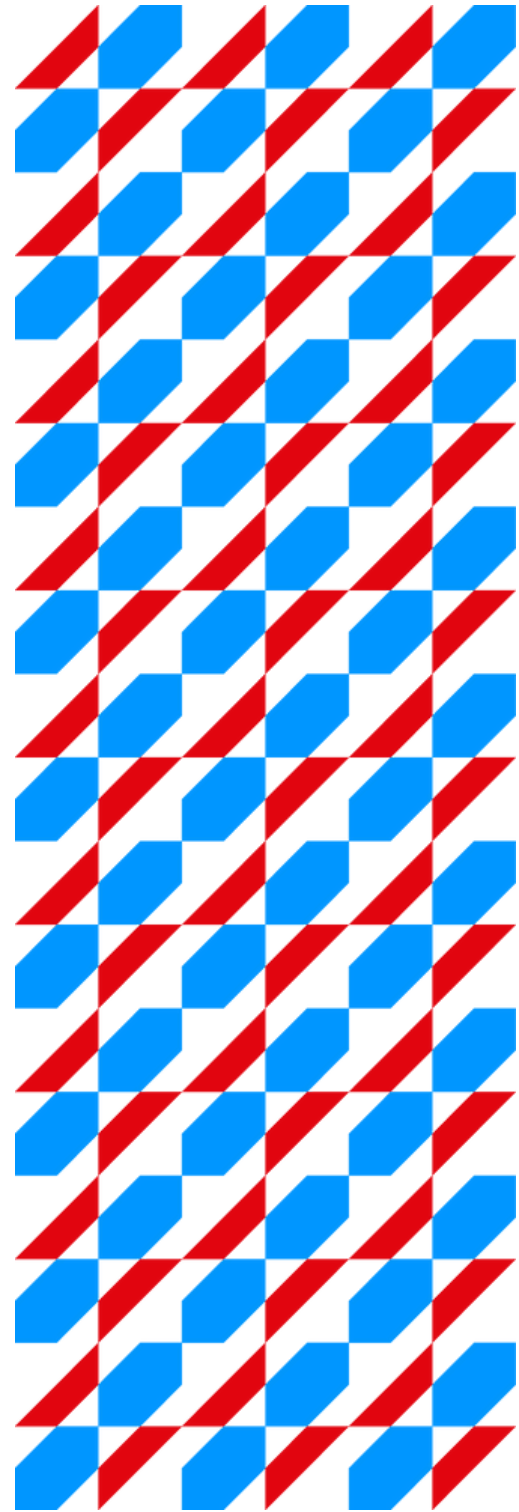
Angeline ROUSSEAU

BPF Project manager



Mélanie BUGNON-DIA

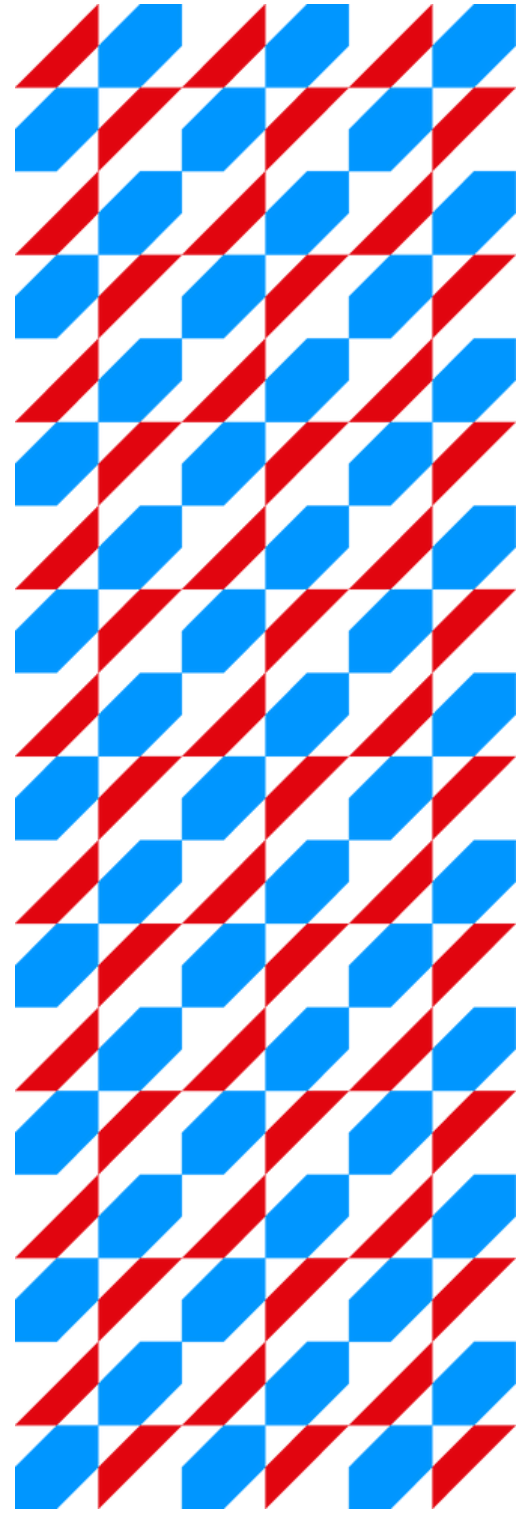
Communication and enterprises engagement assistant



Agenda

1. Introduction
2. The BPF in details
3. Q&A *

** Please do ask questions in the chat, we will try to answer them during the presentation or during the Q&A session*



01

Introduction

Why this call for proposals?

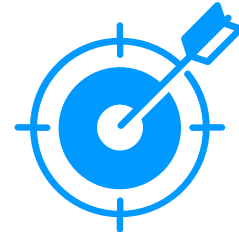


Tool of Luxembourg's Development Cooperation to mobilise the private sector



Implemented by LuxDev, the Luxembourg Development Cooperation Agency

Private sector engagement funds



BUSINESS PARTNERSHIP FACILITY

- Supporting partnerships around innovative projects led by EU enterprises with their partners in developing countries

Bi-annual call for proposals

< EUR 200,000, max 50% of total costs

DAC list of ODA recipients



LUXAID CHALLENGE FUND

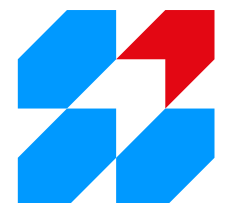
- Test the impact and commercial viability of innovative solutions on the market

Call for proposals (national or multi-country)

Av. of EUR 120,000 for:

- co-financing of max. 70% of total costs
- and technical support

LuxDev offices' countries



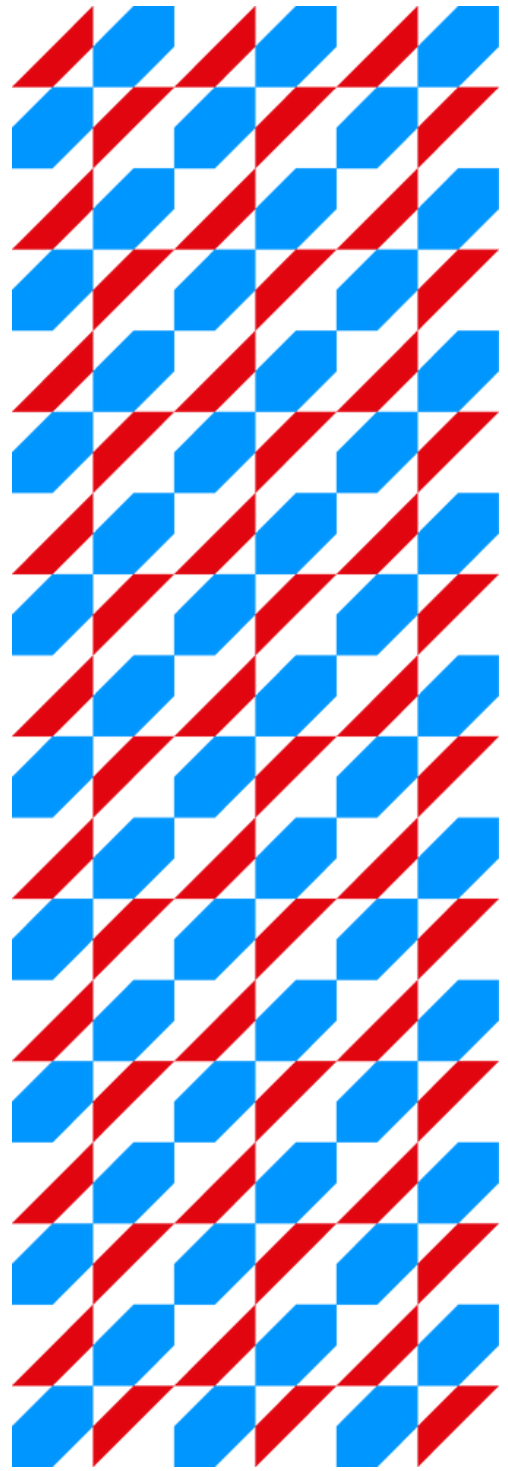
LUXAID DEMONSTRATION FUND

- Support the scaling up of innovative initiatives with a proven impact

Active sourcing strategy

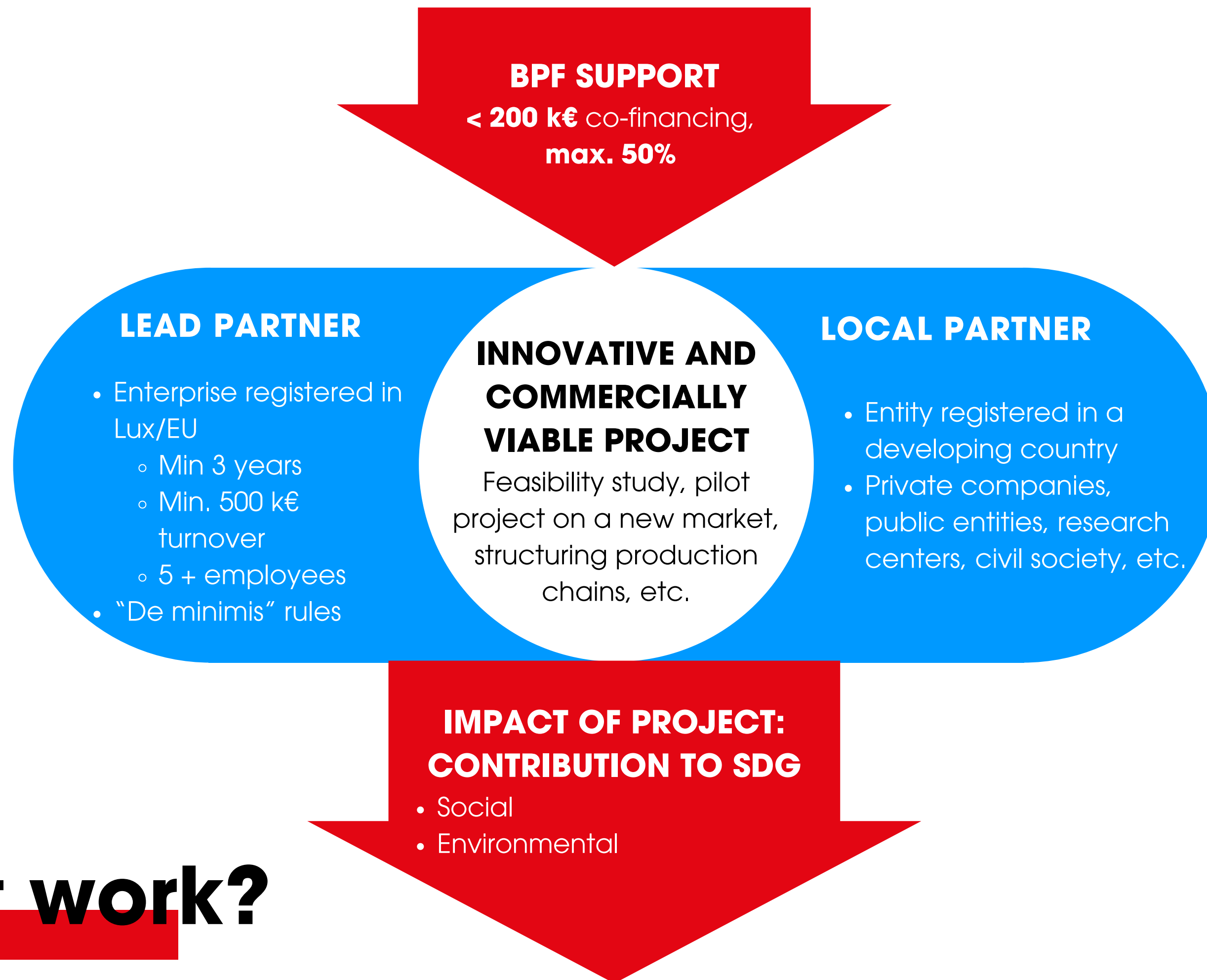
- < EUR 350,000 , +/- 50% of total costs
- Technical support

Kosovo, Rwanda, Senegal



02

The BPF in details



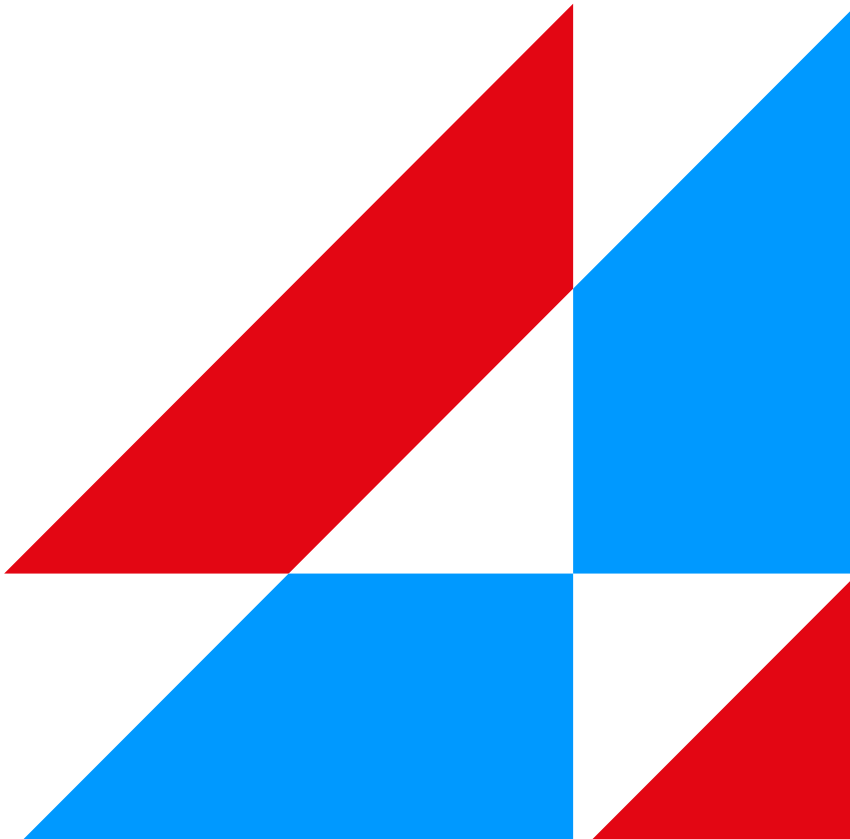
How does it work?

Which partnering countries?

LEAST DEVELOPED COUNTRIES	LOW INCOME COUNTRIES	LOWER MIDDLE INCOME COUNTRIES AND TERRITORIES	UPPER MIDDLE INCOME COUNTRIES AND TERRITORIES
<p>Africa: Angola, Benin, Burkina Faso, Burundi, Ethiopia, Madagascar, Mali, Mauritania, Niger, DRC, Rwanda, Sénégal, Tchad, Togo, Tanzania, Uganda...</p> <p>Asia: Bangladesh, Cambodia, Laos, Myanmar, Nepal,</p> <p>America: Haiti Etc.</p>	<p>Ex: Syria</p>	<p>Africa : Algeria, Cabo Verde, Cameroun, Congo, Ivory Coast, Egypt, Ghana, Kenya, Lebanon, Morocco, Nigeria, Tunisia</p> <p>Asia : India, Iran, Mongolia, Ouzbekistan, Pakistan, Philippines, Sri Lanka, Vietnam</p> <p>America : Bolivia, Nicaragua,</p> <p>Europe : Ukraine Etc.</p>	<p>Africa : Gabon, Libya, Mauritius, South Africa</p> <p>Asia: Armenia, Azerbaijan, China, Georgia, Indonesia, Kazakhstan, Malaysia, Thailand, Turkey, Turkmenistan</p> <p>America: Argentina, Brazil, Colombia, Costa Rica, Cuba, Ecuador, El Salvador, Guatemala, Mexico, Peru, Venezuela</p> <p>Europe: Albania, Belarus, Kosovo, Moldova, Montenegro, North Macedonia, Serbia Etc.</p>

Contribution to Sustainable Development Goals

SUSTAINABLE DEVELOPMENT GOALS



Some examples



Credit: Coca Sàrl

UPCYCLING OF RESIDUAL COCOA PRODUCTS FOR BUILDING SECTOR IN GHANA



Partnership

COCA S.à.r.l (LU) - Foundation Material Innovation Center (NL) - Global Bamboo Product (GH) :

Technical and commercial feasibility study



Impact

Circular economy
Job and revenue generation in Ghana

From feasibility studies,

...or testing a prototype on the market,

INCLUSIVE BLOCKCHAIN INSURANCE USING SPACE ASSETS (IBISA)



Partnership

IBISA (LU) - Réseau Bilital Maroobé (NIG) :

Testing the prototype on the market



Impact

Access to an insurance product for 1,000 breeders, reducing their risks linked to climatic hazards



Credit: RBM

Some examples

... to more productive capacities projects.



Credit: University of Calabar
Teaching Hospital Cross River
State

RELIABLE BIOMEDICAL ANALYSES FOR BETTER ACCESS TO CARE

Partnership



ESfEQA GmbH (D) - Spectrum Biomedical Services (NRA)
Quality assessment program in 100 Nigerian biomedical laboratories + support to those laboratories on quality improvement of their analyses

Impact



Better quality of access to health
Education to the Nigerian laboratories on the importance of quality assessments programs



Credit: Jurry Hekking

UPCYCLING WHEY INTO HEALTHY DRINKS

Partnership



Jurry Hekking (NL) - Bylmeti (KV)
Development of a production chain using whey produced from cheese production

Impact



Reduction of pollution and food waste/circular economy
Acquisition of a new technology/diversification of production (+ 1,5 M L in 4 years)
Job creation in Kosovo

Key facts



13th edition



47 projects already supported

All sectors



**Average co-financing
EUR 136,000**

Annual budget EUR 1M



The BPF, next steps

SELECTION PROCESS



Which selection criteria?



Innovation



Societal impact



Commercial viability



Additionality & neutrality of the co-financing



Added value for all partners

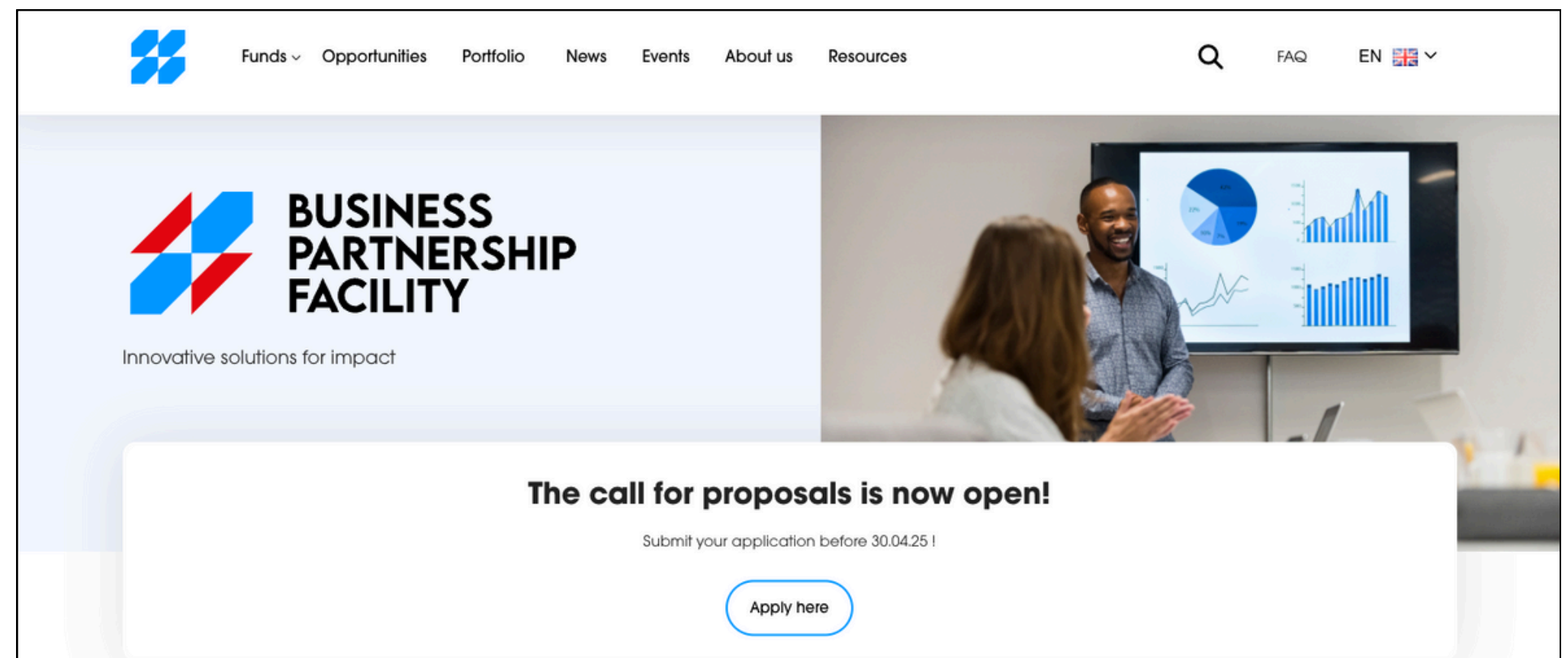
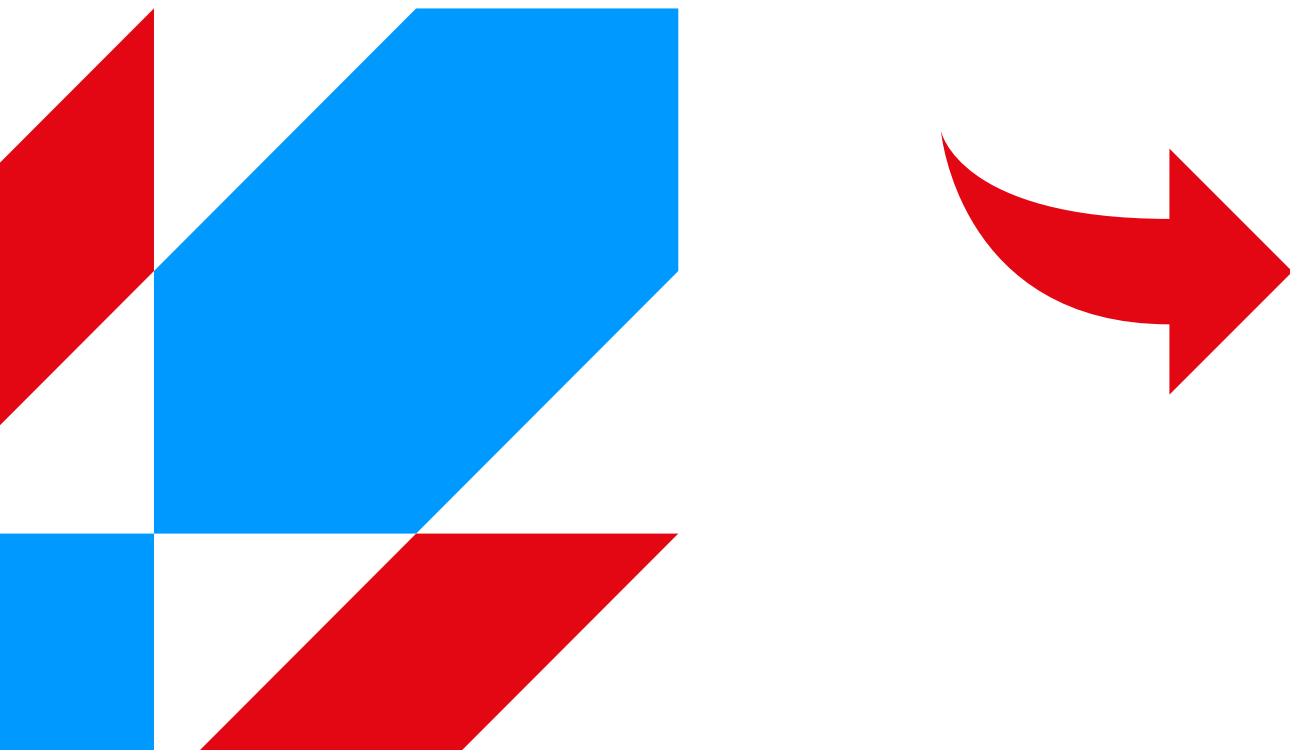


Potential for technology & know-how transfer

How to apply?

Visit the website for details: Practical guide, FAQ, inspirational examples, etc.:

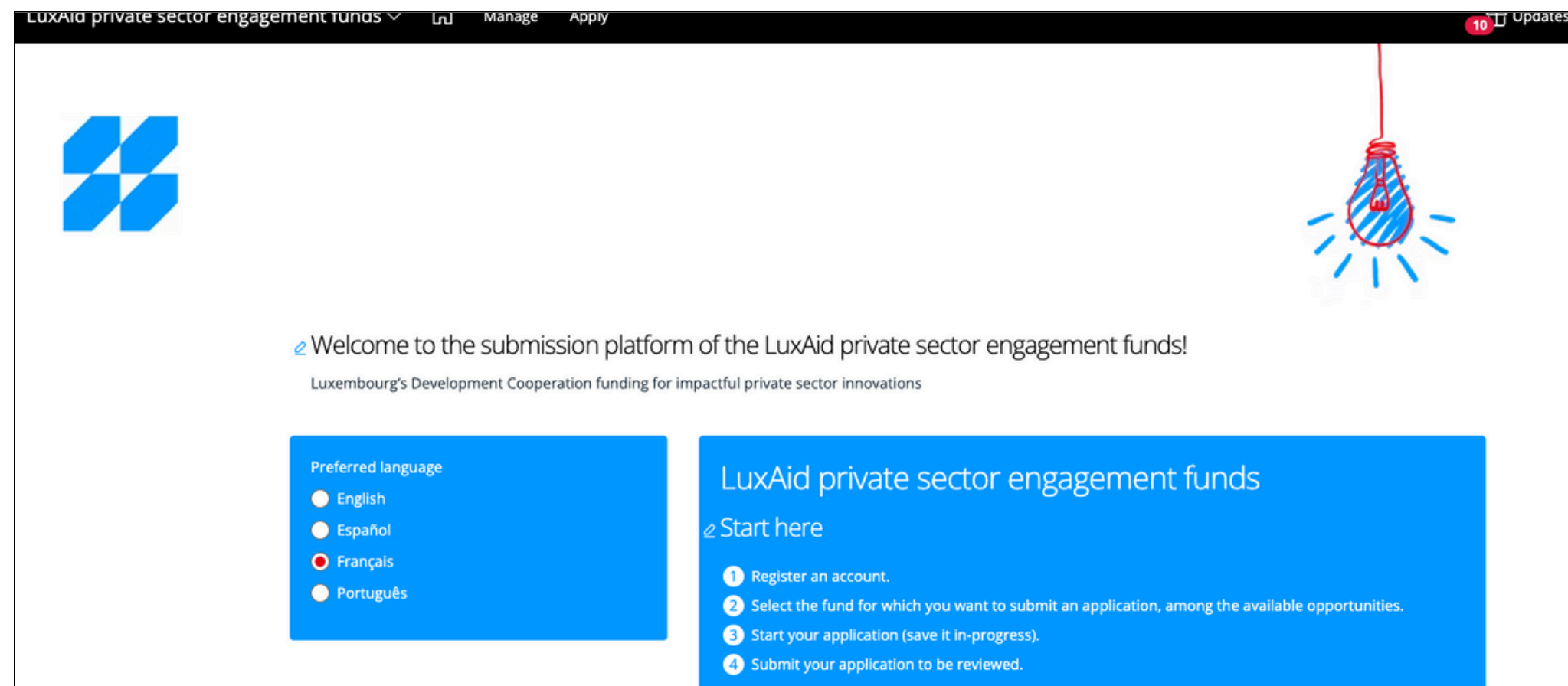
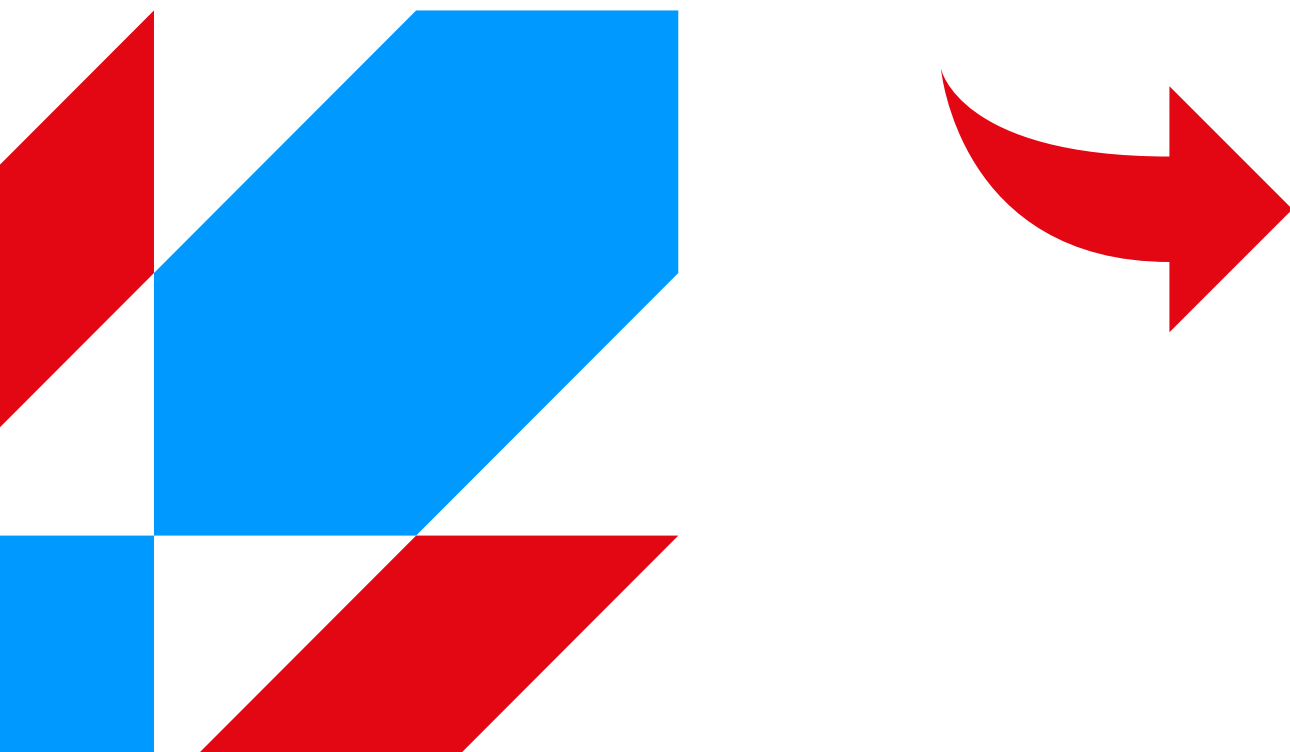
<https://www.luxaidbusiness4impact.lu/bpf>

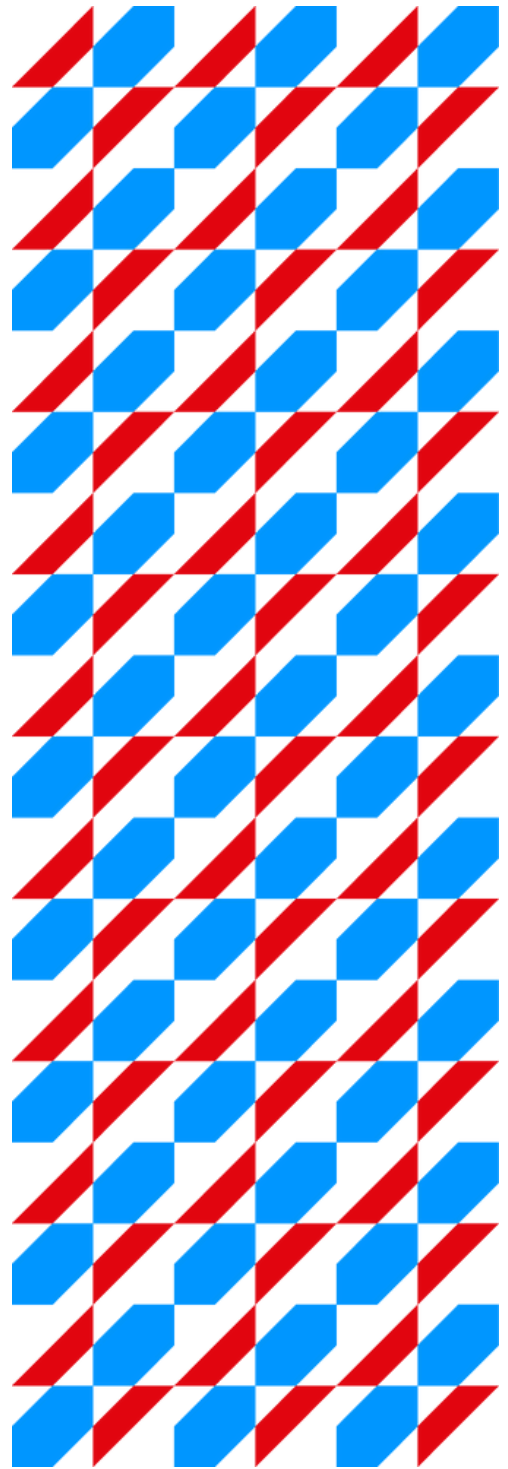


How to apply?

Apply directly on the new digital application platform:

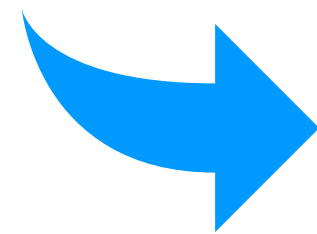
<https://luxaidbusiness4impact.grantplatform.com/>





03

Questions & Answers



In the chat

Want to know more?



<https://www.luxaidbusiness4impact.lu/bpf>



bpf@luxdev.lu

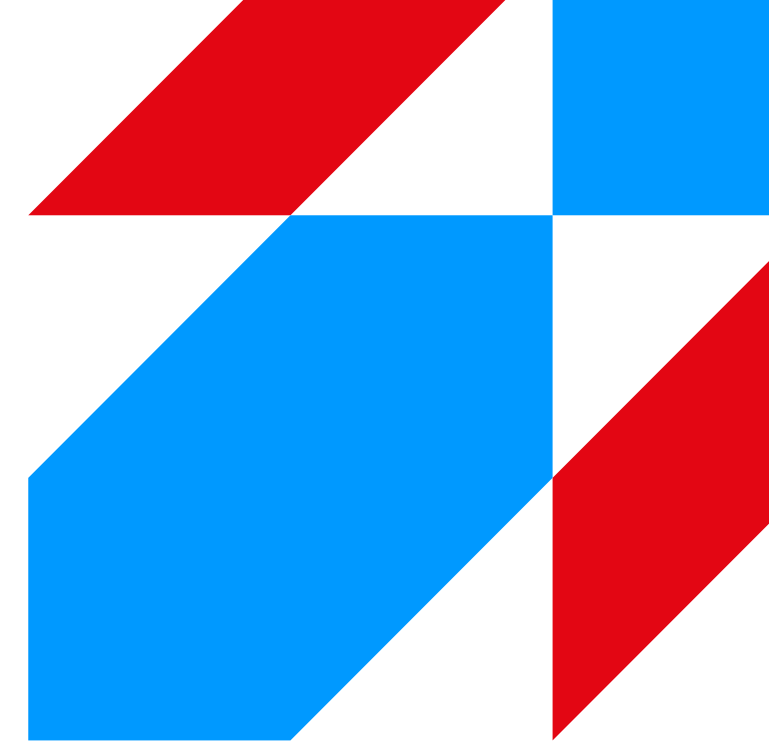
And follow us on...



www.linkedin.com/company/business-partnership-facility-luxembourg/



<https://x.com/BPFLuxembourg>



THANKS!

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