

# Forging entrepreneurial partnerships to tackle key societal challenges

The Business Partnership Facility supports groundbreaking collaborations between European enterprises and entities in developing countries, igniting new business ventures that accelerate the Sustainable Development Goals.

## Which support?

The BPF offers a co-financing of up to EUR 200,000 representing max. 50% of the total partnership project costs.

## Who can benefit from the BPF?

A BPF application requires at least two partners to join forces:

- A **lead partner**: Luxembourg / European Union enterprise (who should submit the project proposal):
  - registered for at least 3 years;
  - min. EUR 500,000 annual turnover, or three times the co-financing amount requested;
  - at least 5 employees;
- A **local partner**: public or private entities, universities, research institutes, or civil society players established in a developing country.



## Where?

The projects can be implemented in all developing countries eligible for Official Development Assistance, as defined by the Development Assistance Committee of the Organisation for Economic Co-operation and Development (OECD).

## What kind of projects?

The BPF supports innovative business partnerships that address key societal challenges in developing countries, targeting solutions that enhance lives and livelihoods by creating jobs, improve access to essential infrastructure, goods and services, etc.

Innovations in all sectors are welcomed.

Co-financing allows to explore the fit between a problem and its solution, or a market and an existing product. As a result, projects can take on various forms, including:

- Conducting feasibility studies;
- Implementing pilot versions of solutions in new markets;
- Structuring production chains or deploying an innovative solution on a larger scale.

## What are the selection criteria?



**Innovation and cost-effectiveness**



**Societal impact and futureproof**



**Commercial viability and financial sustainability**



**Additionality & neutrality of co-financing**

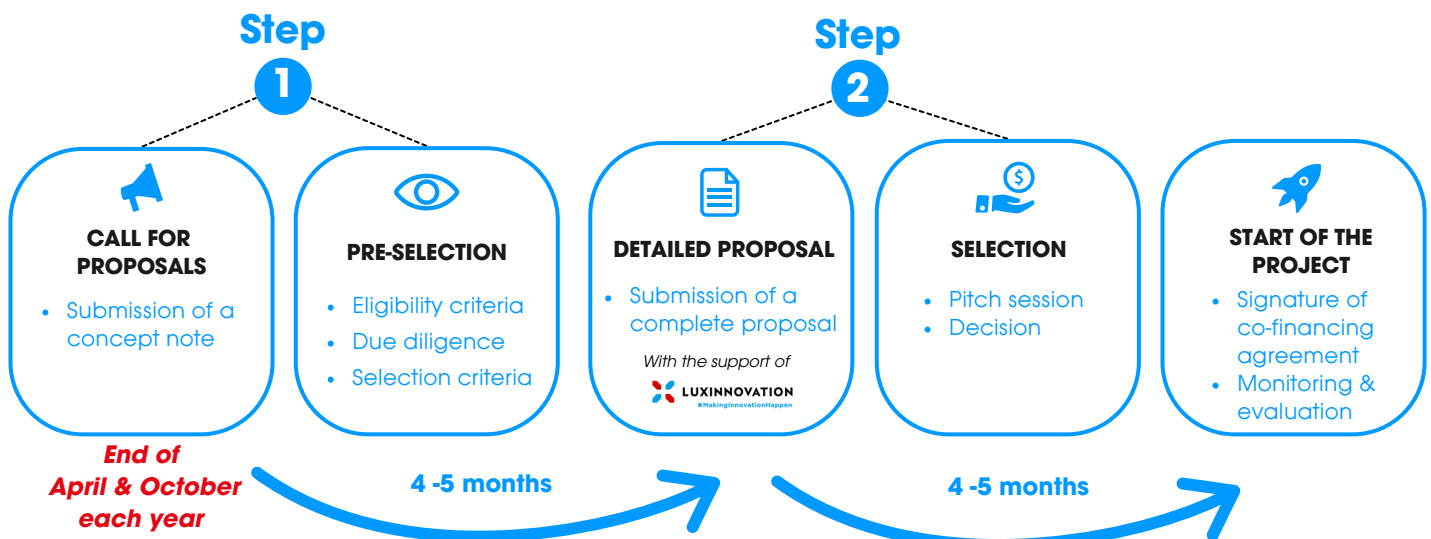


**Added value for all partners**



**Potential for technology & know-how transfer**

## A selection process open twice a year



<https://www.LuxAidBusiness4Impact.lu/bpf>

[bpf@luxdev.lu](mailto:bpf@luxdev.lu)

[www.linkedin.com/company/business-partnership-facility-luxembourg/](https://www.linkedin.com/company/business-partnership-facility-luxembourg/)

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