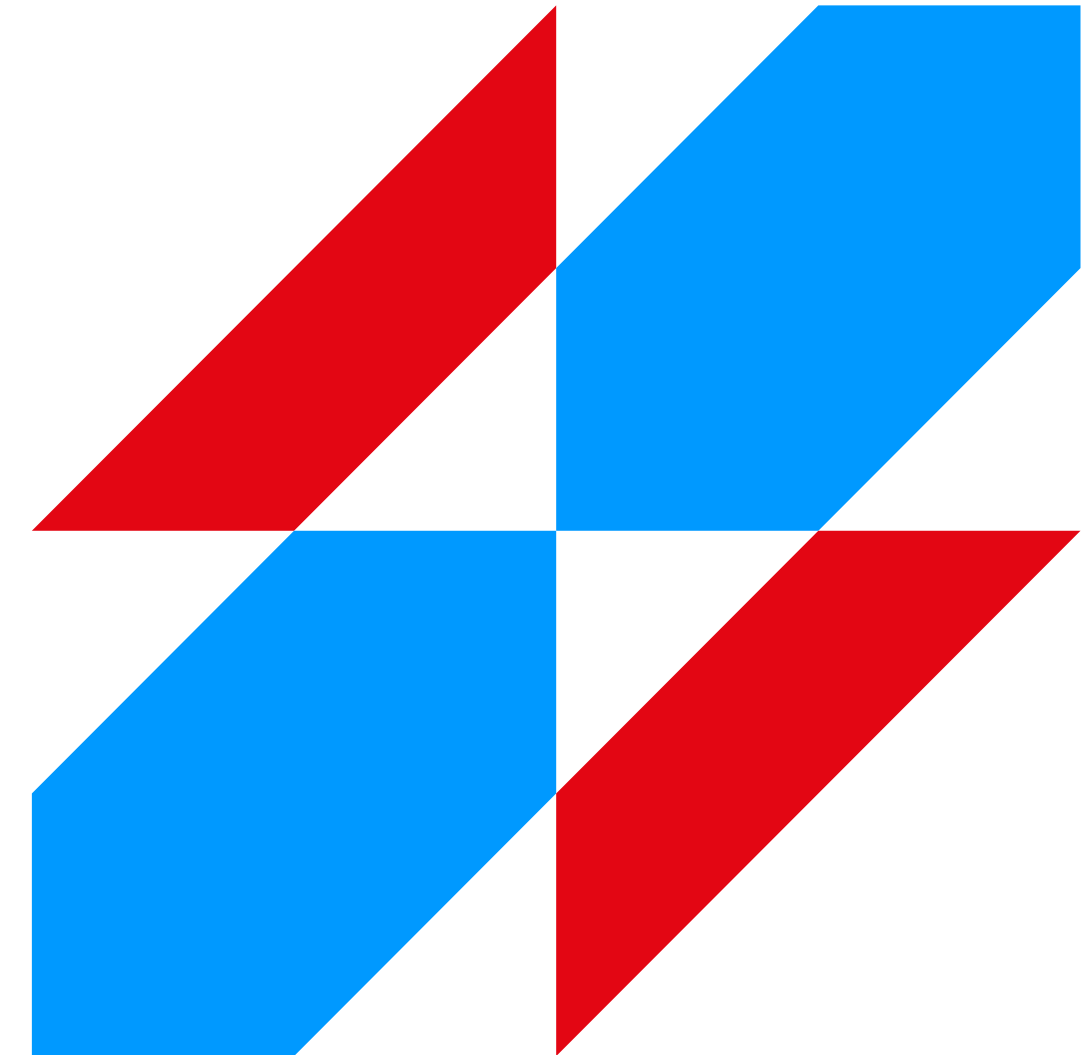




# Business Partnership Facility

**Information webinar**

**26 September 2025**





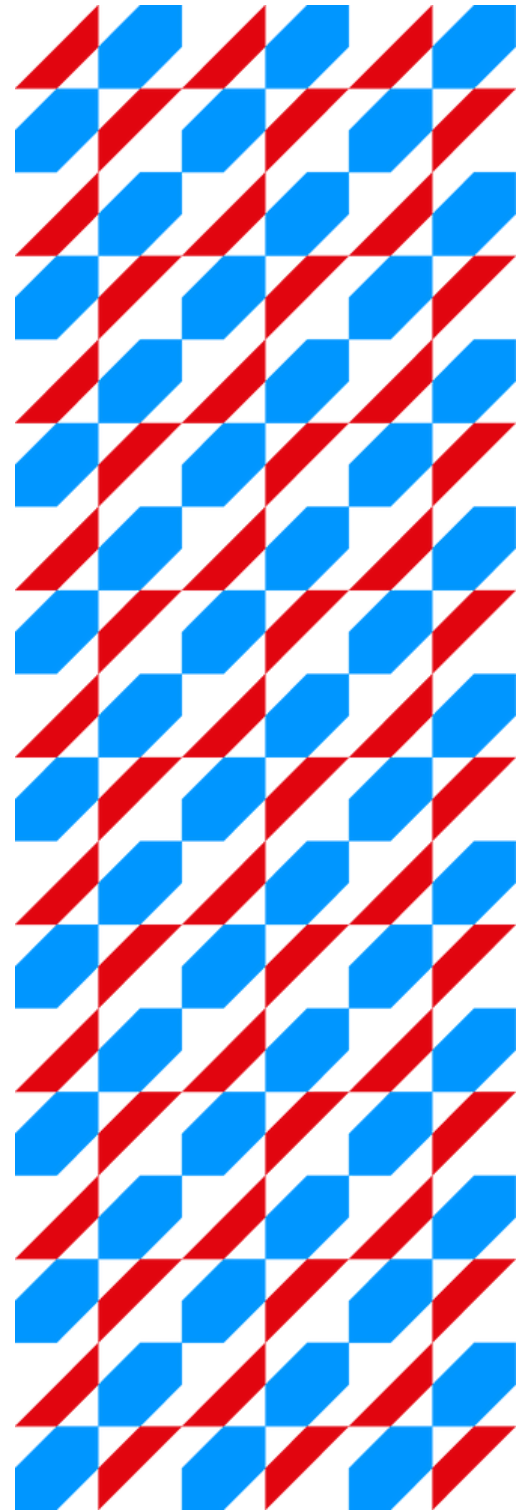
**Angeline ROUSSEAU**

BPF Project manager



**Mélanie BUGNON-DIA**

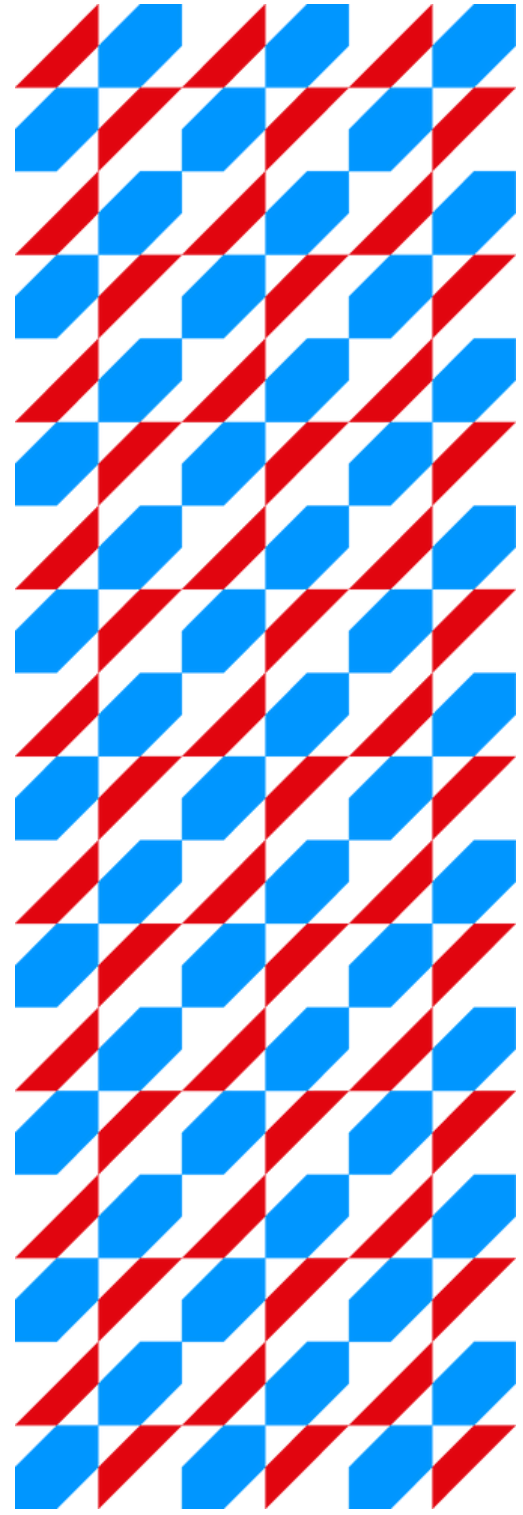
Communication and enterprises engagement assistant



# Agenda

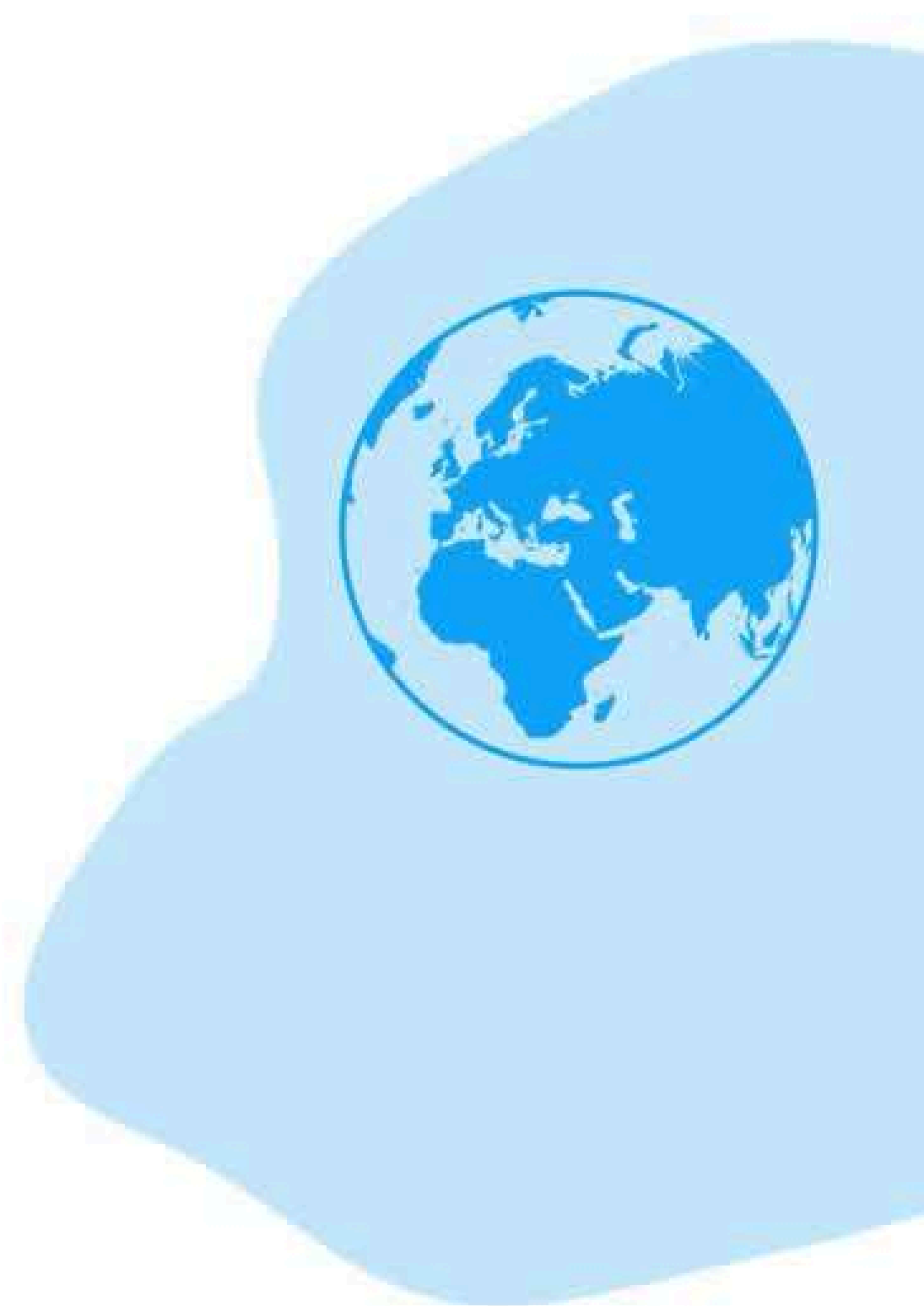
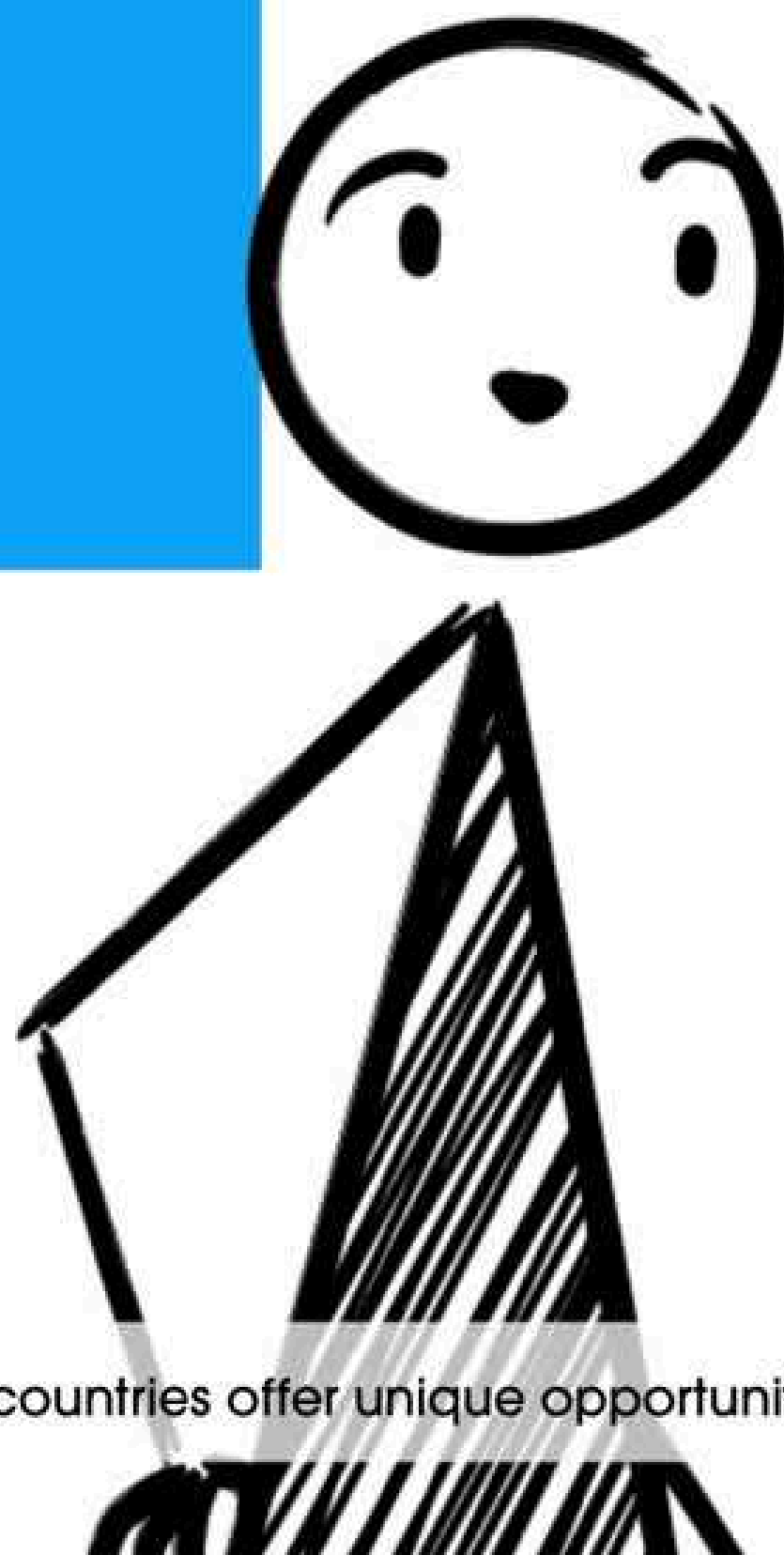
1. Introduction
2. The BPF in details
3. Q&A \*

*\* Please do ask questions in the chat, we will try to answer them during the presentation or during the Q&A session*



01

**Introduction**



developing countries offer unique opportunities



# What is the BPF?

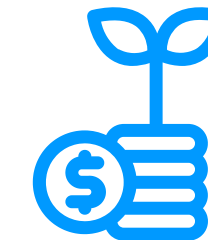
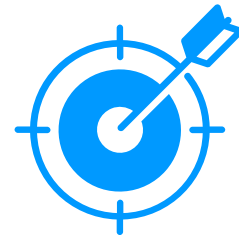


Tool of Luxembourg's Development Cooperation to mobilise the private sector



Implemented by LuxDev, the Luxembourg Development Cooperation Agency

# Private sector engagement funds



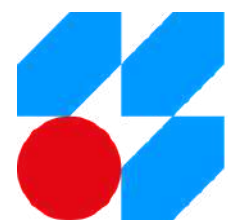
## BUSINESS PARTNERSHIP FACILITY

- Supporting partnerships around innovative projects led by EU enterprises with their partners in developing countries

Bi-annual call for proposals

< EUR 200,000, max 50% of total costs

DAC list of ODA recipients



## LUXAID CHALLENGE FUND

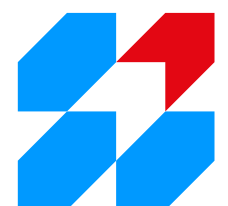
- Test the impact and commercial viability of innovative solutions on the market

Call for proposals (national or multi-country)

Av. of EUR 120,000 for:

- co-financing of max. 70% of total costs
- and technical support

LuxDev offices' countries



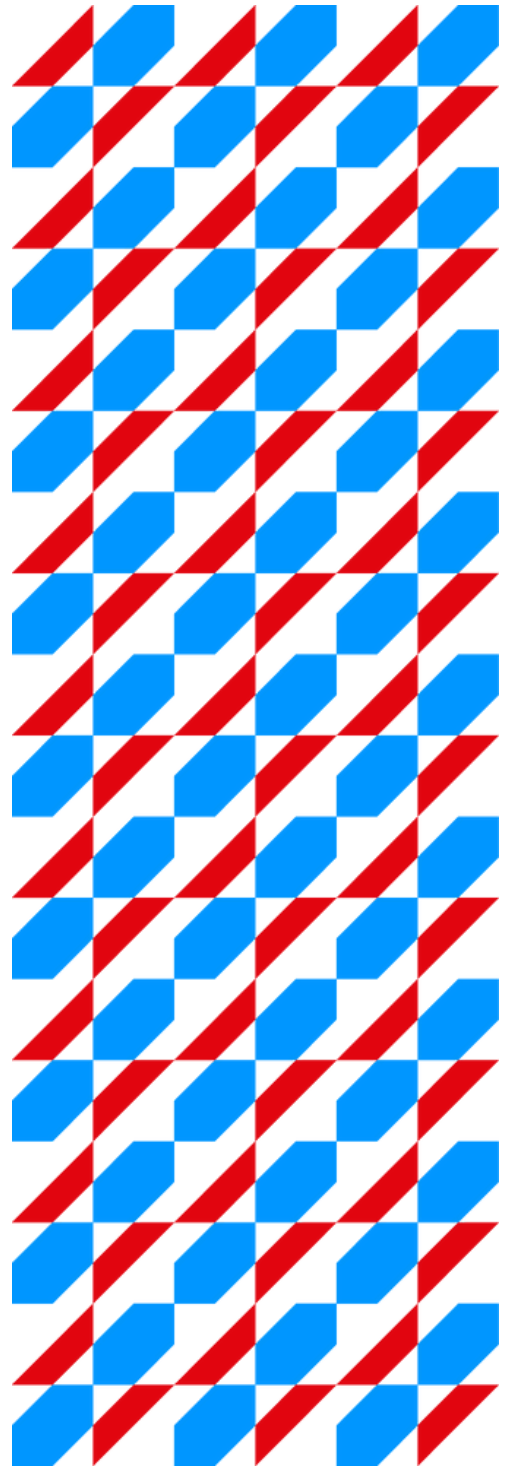
## LUXAID DEMONSTRATION FUND

- Support the scaling up of innovative initiatives with a proven impact

Active sourcing strategy

- < EUR 350,000 , +/- 50% of total costs
- Technical support

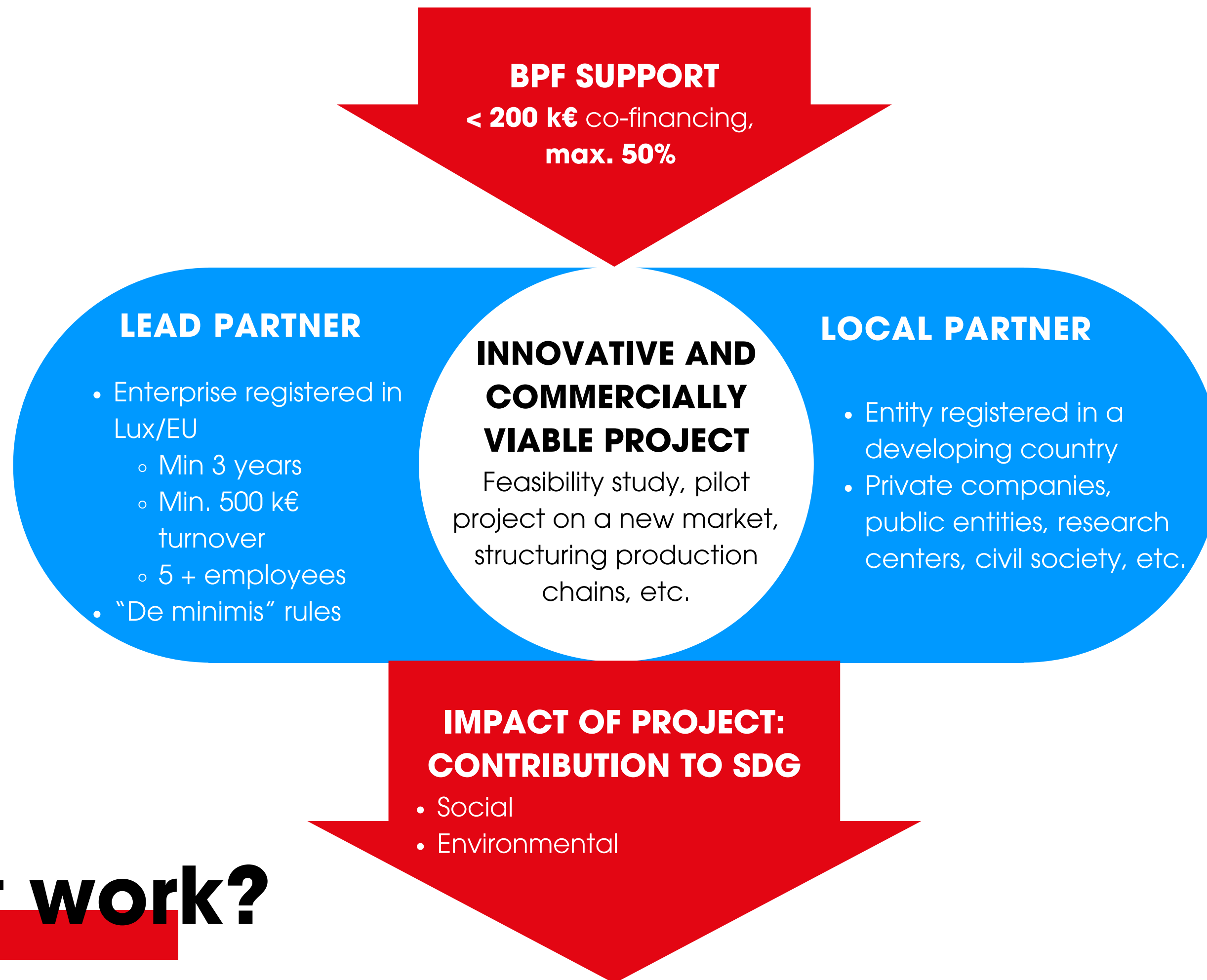
Kosovo, Rwanda, Senegal



02

**The BPF in details**





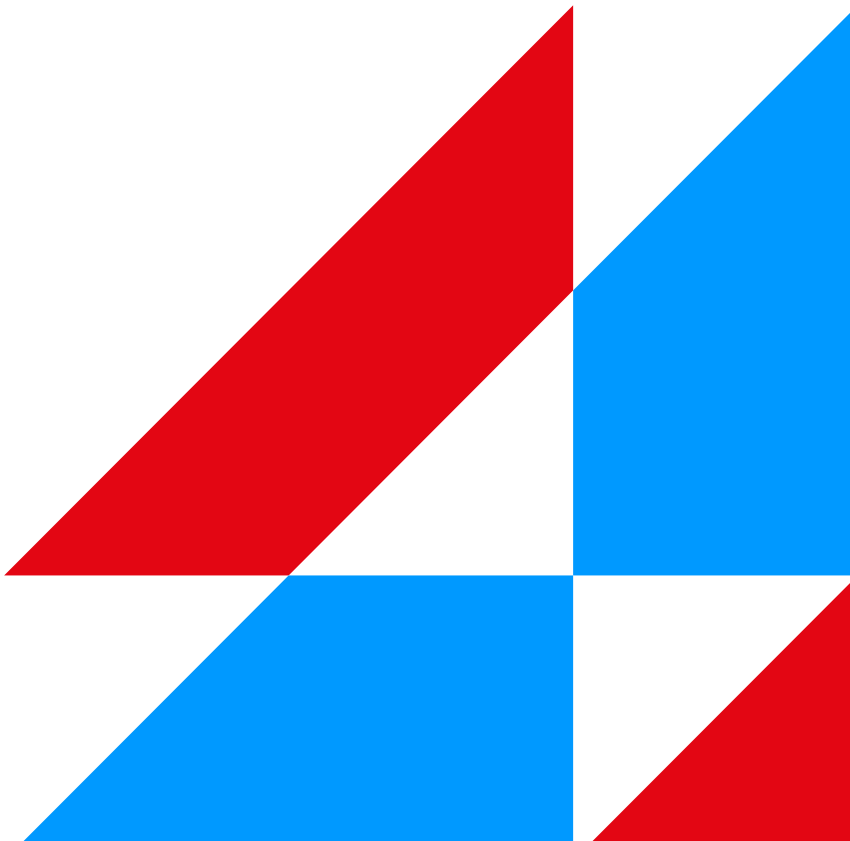
# How does it work?

# Which partnering countries?

| LEAST DEVELOPED COUNTRIES                                                                                                                                                                                                                                               | LOW INCOME COUNTRIES | LOWER MIDDLE INCOME COUNTRIES AND TERRITORIES                                                                                                                                                                                                                                                                            | UPPER MIDDLE INCOME COUNTRIES AND TERRITORIES                                                                                                                                                                                                                                                                                                                                                                              |
|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| <p><b>Africa:</b> Angola, Benin, Burkina Faso, Burundi, Ethiopia, Madagascar, Mali, Mauritania, Niger, DRC, Rwanda, Sénégal, Tchad, Togo, Tanzania, Uganda...</p> <p><b>Asia:</b> Bangladesh, Cambodia, Laos, Myanmar, Nepal,</p> <p><b>America:</b> Haiti<br/>Etc.</p> | <p>Ex: Syria</p>     | <p><b>Africa :</b> Algeria, Cabo Verde, Cameroun, Congo, Ivory Coast, Egypt, Ghana, Kenya, Lebanon, Morocco, Nigeria, Tunisia</p> <p><b>Asia :</b> India, Iran, Mongolia, Ouzbekistan, Pakistan, Philippines, Sri Lanka, Vietnam</p> <p><b>America :</b> Bolivia, Nicaragua,</p> <p><b>Europe :</b> Ukraine<br/>Etc.</p> | <p><b>Africa :</b> Gabon, Libya, Mauritius, South Africa</p> <p><b>Asia:</b> Armenia, Azerbaijan, China, Georgia, Indonesia, Kazakhstan, Malaysia, Thailand, Turkey, Turkmenistan</p> <p><b>America:</b> Argentina, Brazil, Colombia, Costa Rica, Cuba, Ecuador, El Salvador, Guatemala, Mexico, Peru, Venezuela</p> <p><b>Europe:</b> Albania, Belarus, Kosovo, Moldova, Montenegro, North Macedonia, Serbia<br/>Etc.</p> |

# Contribution to Sustainable Development Goals

## SUSTAINABLE DEVELOPMENT GOALS





# Key take

**Apply before  
Oct. 31!**



# 14th edition open

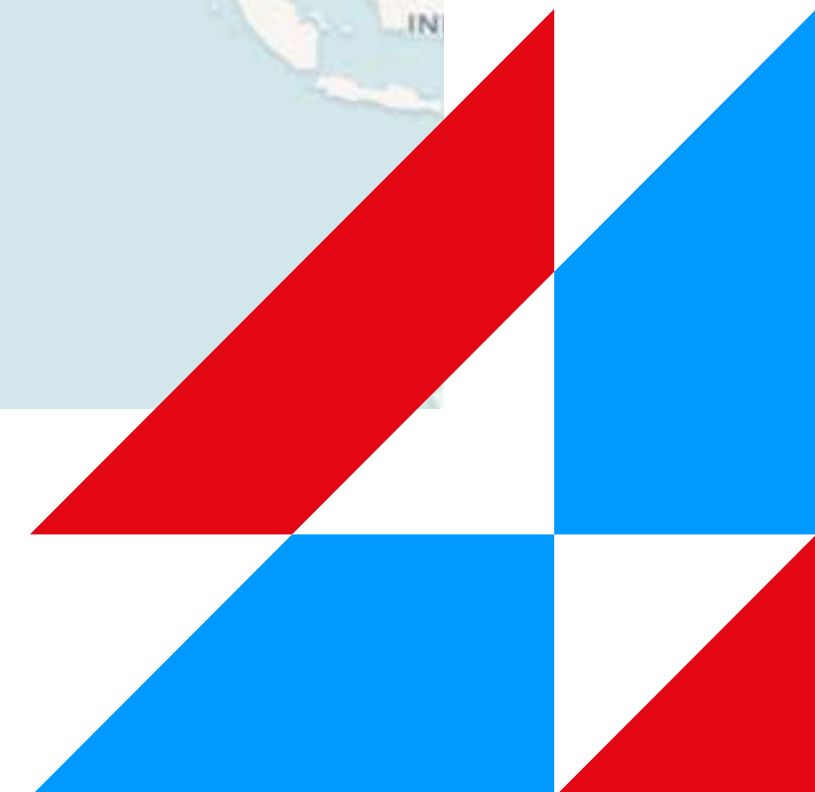


## 50 projects already supported

All sectors



## Annual budget EUR 1M



# The BPF, next steps

## SELECTION PROCESS



100% online procedure

# Which selection criteria?



**Innovation and cost-effectiveness**



**Societal impact and futureproof**



**Project viability and financial sustainability**



**Additionality & neutrality of co-financing**



**Added value for all partners**



**Potential for technology & know-how transfer**

# Some examples



Credit: Coca Sàrl

## UPCYCLING OF RESIDUAL COCOA PRODUCTS FOR BUILDING SECTOR IN GHANA



### Partnership

COCA S.à.r.l (LU) - Foundation Material Innovation Center (NL) - Global Bamboo Product (GH) :

**Technical and commercial feasibility study**



### Impact

Circular economy  
Job and revenue generation in Ghana

***From feasibility studies,***

***...or testing a prototype on the market,***

## INCLUSIVE BLOCKCHAIN INSURANCE USING SPACE ASSETS (IBISA)



### Partnership

IBISA (LU) - Réseau Bilital Maroobé (NIG) :

**Testing the prototype on the market**



### Impact

Access to an insurance product for 1,000 breeders, reducing their risks linked to climatic hazards



Credit: RBM



# Some examples



Credit: University of Calabar  
Teaching Hospital Cross River  
State

## RELIABLE BIOMEDICAL ANALYSES FOR BETTER ACCESS TO CARE

### Partnership

ESfEQA GmbH (D) - Spectrum Biomedical Services (NRA)  
**Quality assessment program in 100 Nigerian biomedical laboratories + support to those laboratories on quality improvement of their analyses**

### Impact

Better quality of access to health  
Education to the Nigerian laboratories on the importance of quality assessments programs

*... to more structuring projects.*

## LEVERAGING KOSOVO'S TALENTS TO BRIDGE LUXEMBOURG'S FINANCE SKILLS GAP

### Partnership

E-Ima (LU) - Swiss Premium (KSV) :  
**Transfer of expertise - skilled training**

### Impact

Job creation - 100 qualified jobs (50% women)

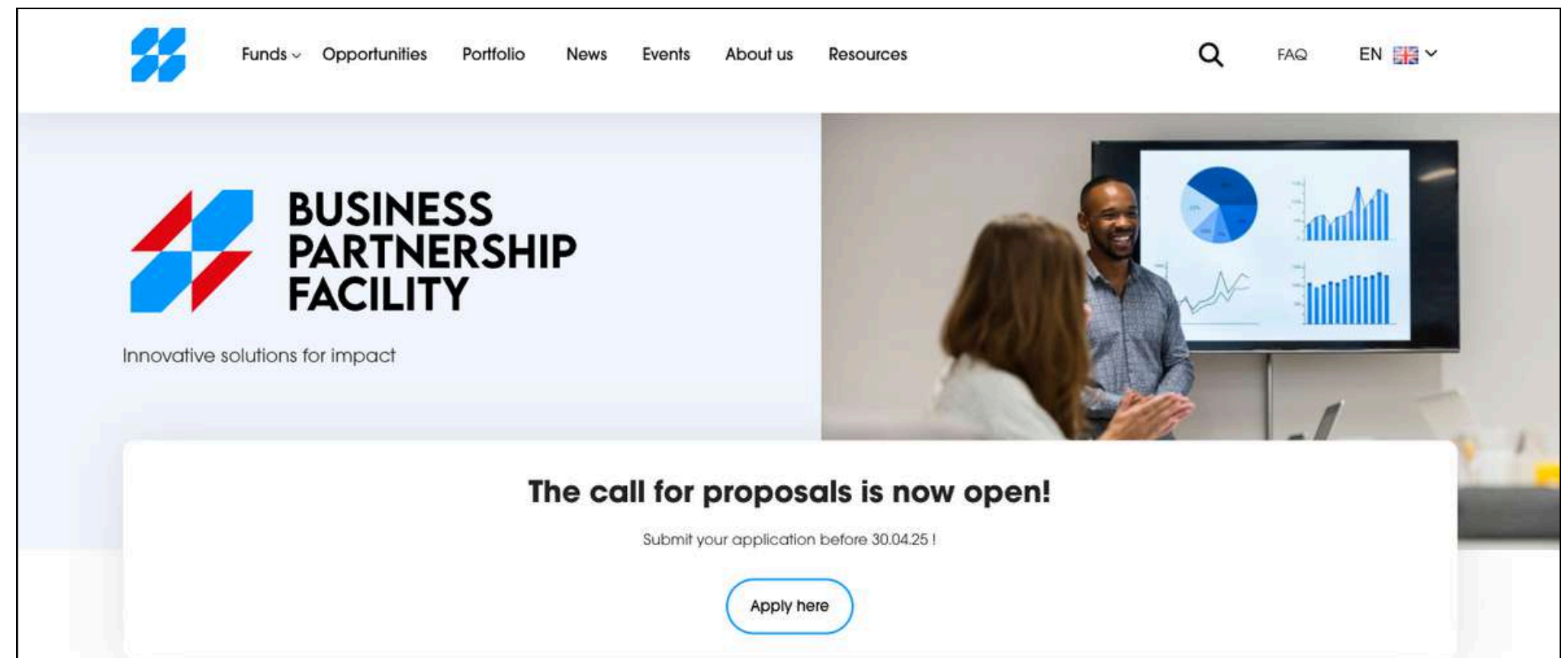
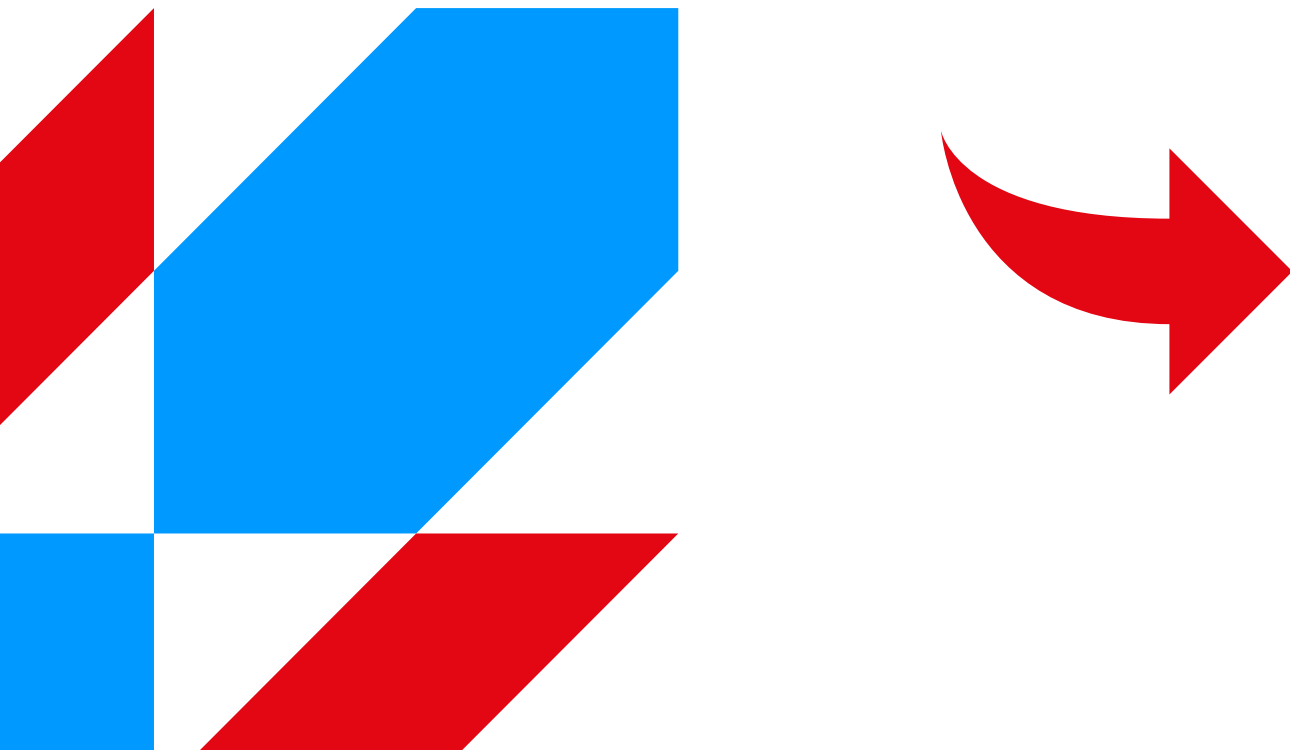




# How to apply?

Visit the website for details: Practical guide, FAQ, inspirational examples, etc.:

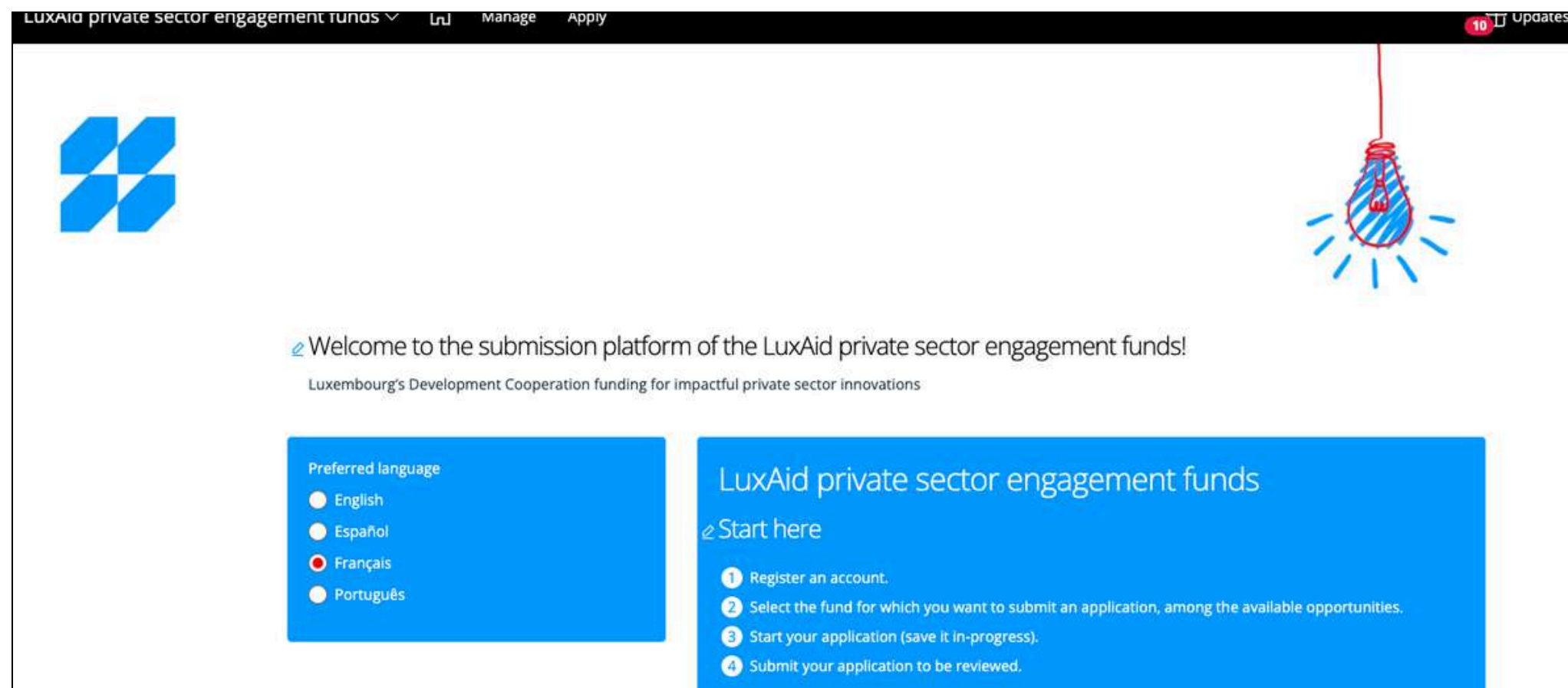
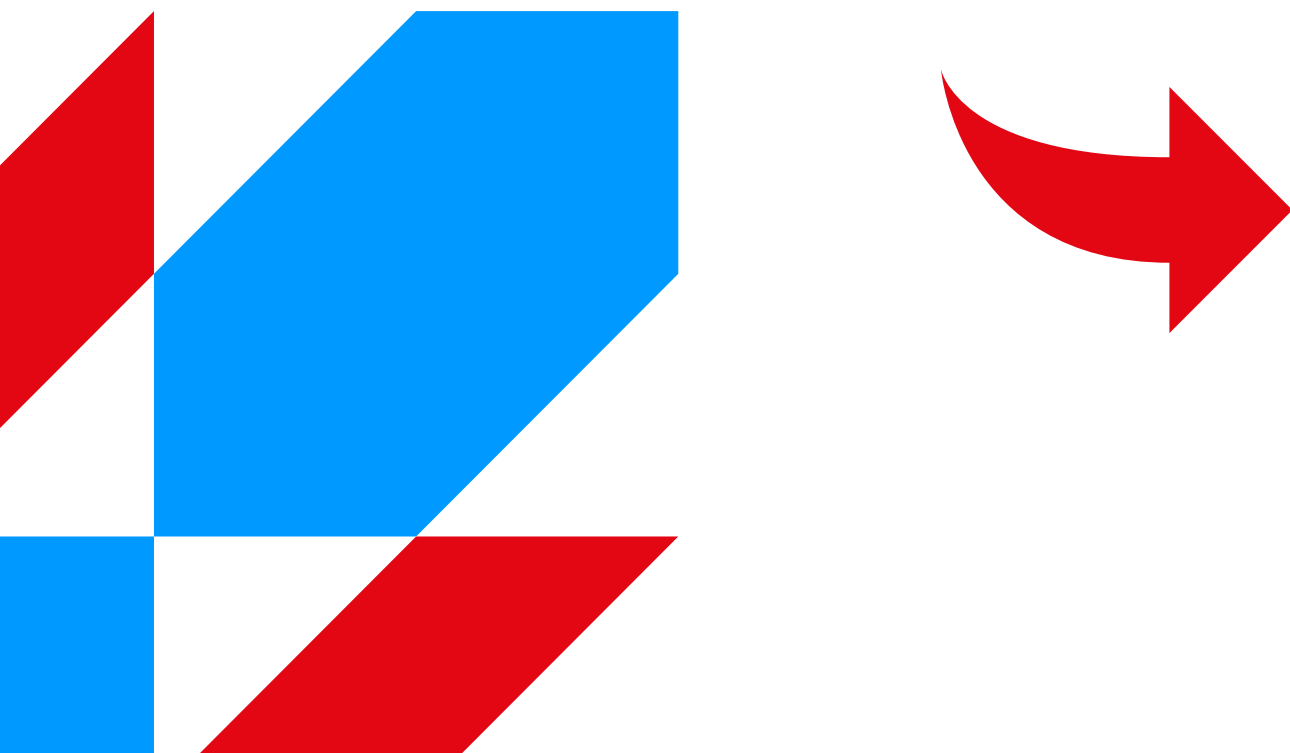
<https://www.luxaidbusiness4impact.lu/bpf>

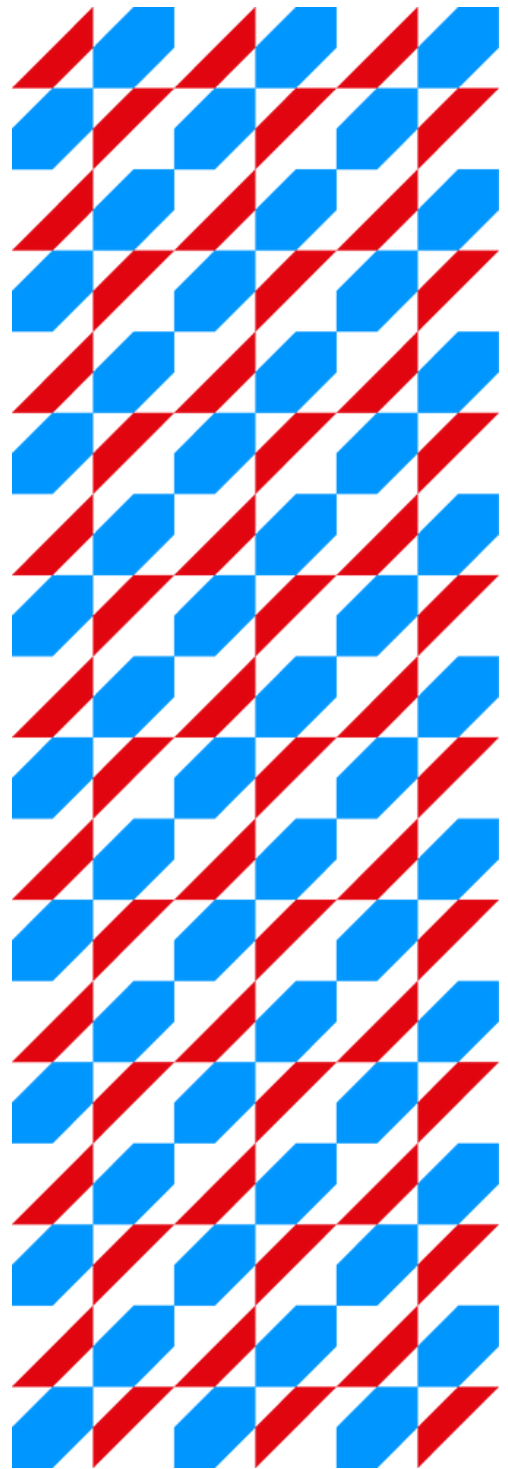


# How to apply?

Apply directly on the new digital application platform:

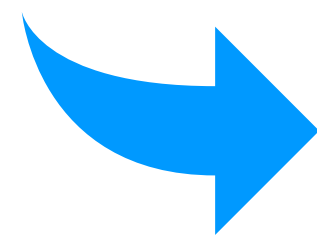
<https://luxaidbusiness4impact.grantplatform.com/>





03

**Questions & Answers**



*In the chat*

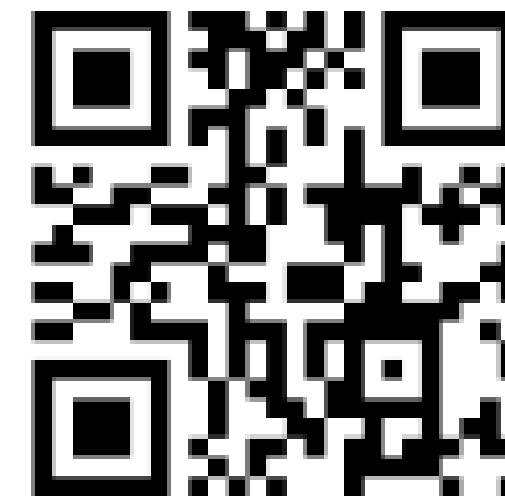
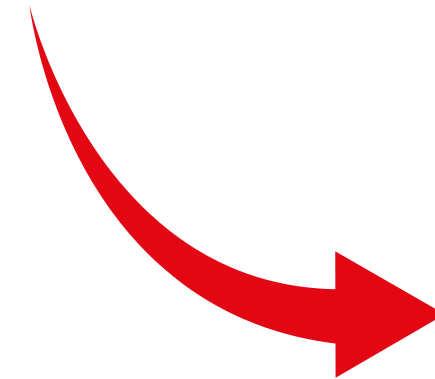
# **Want to know more?**



**<https://www.luxaidbusiness4impact.lu/bpf>**



**[bpf@luxdev.lu](mailto:bpf@luxdev.lu)**



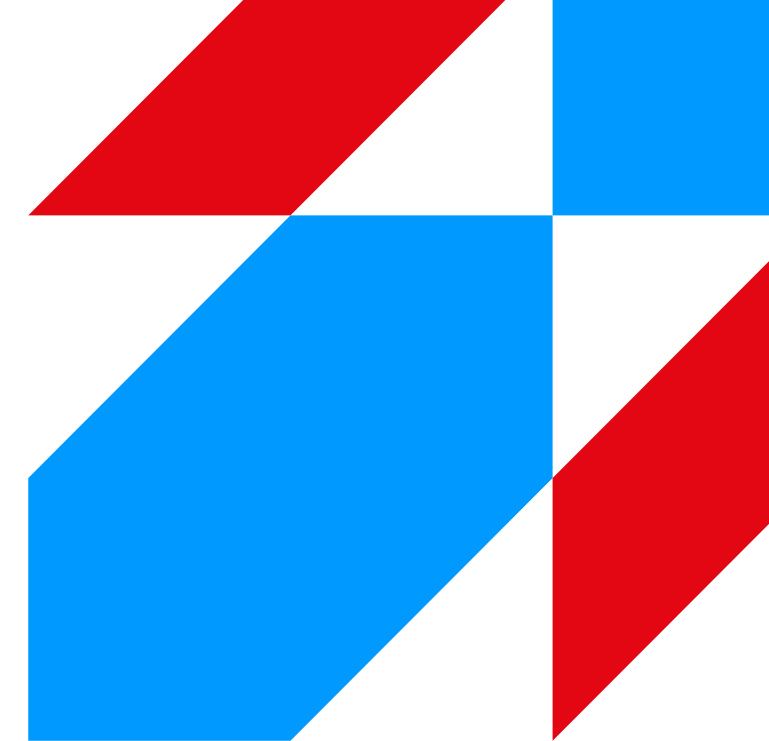
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# THANKS!

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