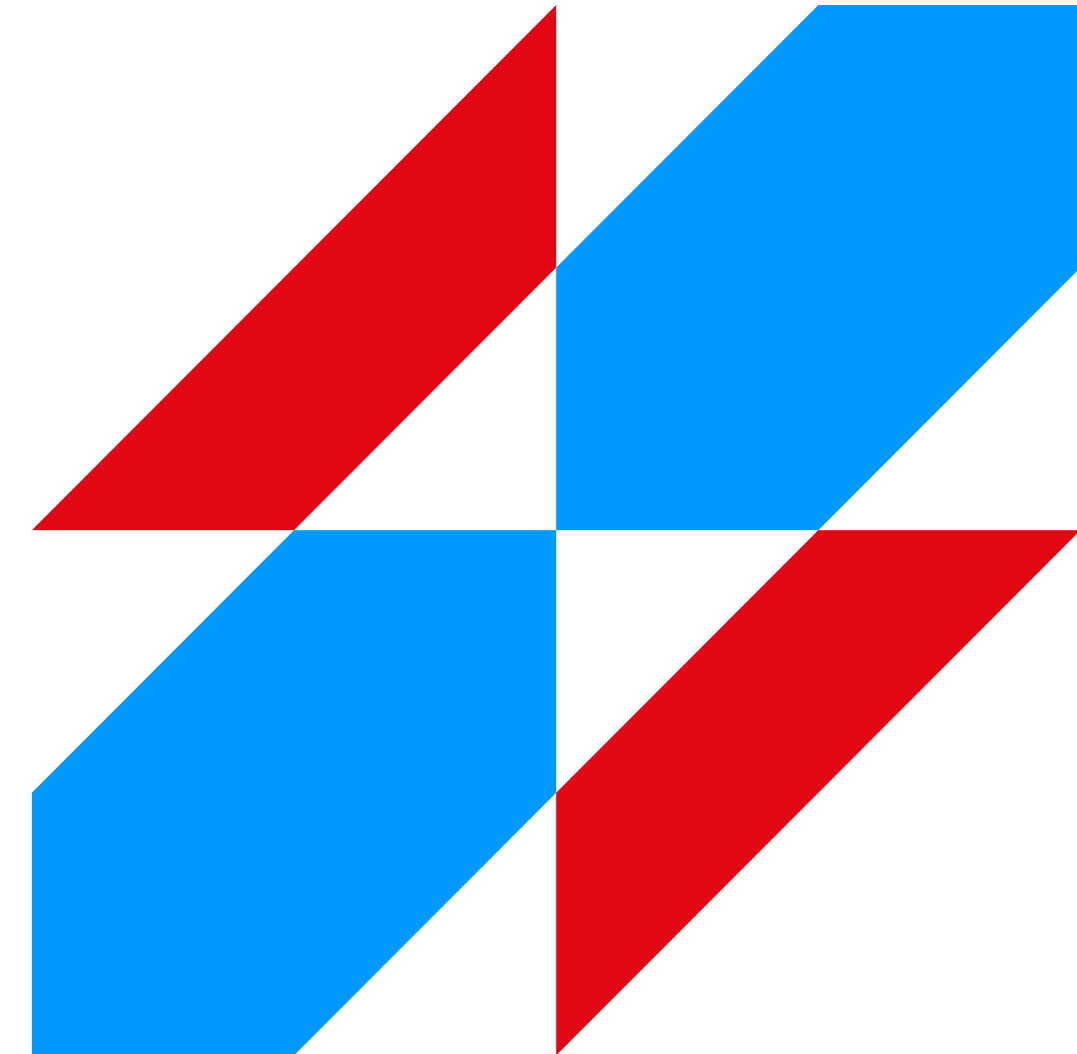




# Business Partnership Facility

**Information webinar**

**25 March 2026**





## **Angeline ROUSSEAU**

BPF Project manager



## **Mélanie BUGNON-DIA**

Communication and enterprises engagement assistant



# Agenda

1. Introduction
2. The BPF in details
3. Q&A \*

*\* Please do ask questions in the chat, we will try to answer them during the presentation or during the Q&A session*



01

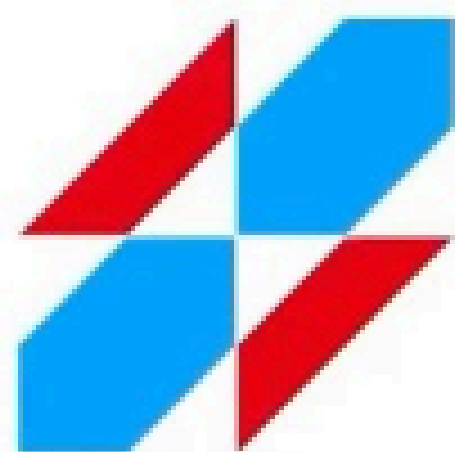
**Introduction**



Discover the Business Partnership Facility in action



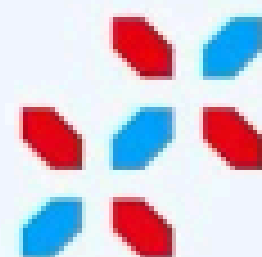
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**BUSINESS  
PARTNERSHIP  
FACILITY**



**LUXEMBOURG  
AID & DEVELOPMENT**

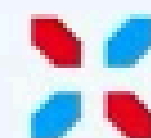


**LUXDEV**  
Luxembourg  
Development Agency



LE GOUVERNEMENT  
DU GRAND-DUCHÉ DE LUXEMBOURG  
Ministère de l'Économie

**CHAMBER  
OF COMMERCE  
LUXEMBOURG**  
POWERING BUSINESS



**LUXINNOVATION**  
#MakingInnovationHappen

Watch on YouTube

# What is the BPF?

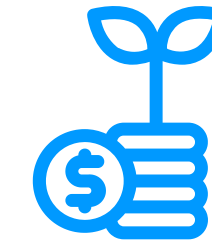
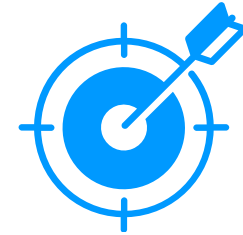


Tool of Luxembourg's Development Cooperation to mobilise the private sector



Implemented by LuxDev, the Luxembourg Development Cooperation Agency

# Private sector engagement funds



- Supporting partnerships around innovative projects led by EU enterprises with their partners in developing countries

Bi-annual call for proposals

< EUR 300,000, max 50% of total costs

DAC list of ODA recipients



- Test the impact and commercial viability of innovative solutions on the market

Call for proposals (national or multi-country)

Av. of EUR 120,000 for:

- co-financing of max. 70% of total costs
- and technical support

LuxDev offices' countries



- Support the scaling up of innovative initiatives with a proven impact

Active sourcing strategy

- < EUR 350,000 , +/- 50% of total costs
- Technical support

Kosovo, Rwanda, Senegal



02

**The BPF in details**

**BPF SUPPORT**  
< 300 k€ co-financing,  
max 50%



**LEAD PARTNER**

- Enterprise registered in Lux/EU
  - Min 3 years
  - Min. 500 k€ turnover
  - 5 + employees
- “De minimis” rules

**INNOVATIVE AND  
COMMERCIALY  
VIABLE PROJECT**

Pilot project, test a solution on a new market, scaling innovative solution, etc.

**LOCAL PARTNER**

- Entity registered in a developing country
- Private companies, public entities, research centers, civil society, etc.

**IMPACT OF PROJECT:  
CONTRIBUTION TO SDG**

- Social
- Environmental

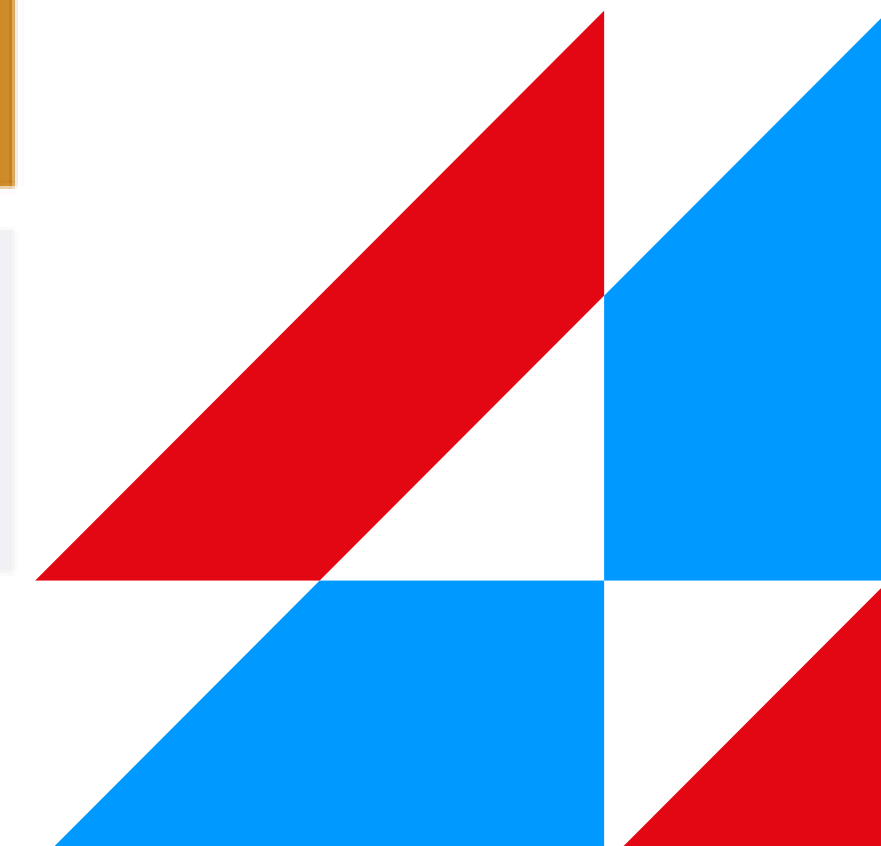
**How does it work?**

# Which partnering countries?

LEAST DEVELOPED COUNTRIES	LOW INCOME COUNTRIES	LOWER MIDDLE INCOME COUNTRIES AND TERRITORIES	UPPER MIDDLE INCOME COUNTRIES AND TERRITORIES
<p><b>Africa:</b> Angola, Benin, Burkina Faso, Burundi, Ethiopia, Madagascar, Mali, Mauritania, Niger, DRC, Rwanda, Sénégal, Tchad, Togo, Tanzania, Uganda...</p> <p><b>Asia:</b> Bangladesh, Cambodia, Laos, Myanmar, Nepal,</p> <p><b>America:</b> Haiti Etc.</p>	<p>Ex: Syria</p>	<p><b>Africa :</b> Algeria, Cabo Verde, Cameroun, Congo, Ivory Coast, Egypt, Ghana, Kenya, Lebanon, Morocco, Nigeria, Tunisia</p> <p><b>Asia :</b> India, Iran, Mongolia, Ouzbekistan, Pakistan, Philippines, Sri Lanka, Vietnam</p> <p><b>America :</b> Bolivia, Nicaragua,</p> <p><b>Europe :</b> Ukraine Etc.</p>	<p><b>Africa :</b> Gabon, Libya, Mauritius, South Africa</p> <p><b>Asia:</b> Armenia, Azerbaijan, China, Georgia, Indonesia, Kazakhstan, Malaysia, Thailand, Turkey, Turkmenistan</p> <p><b>America:</b> Argentina, Brazil, Colombia, Costa Rica, Cuba, Ecuador, El Salvador, Guatemala, Mexico, Peru, Venezuela</p> <p><b>Europe:</b> Albania, Belarus, Kosovo, Moldova, Montenegro, North Macedonia, Serbia Etc.</p>

# Contribution to Sustainable Development Goals

## SUSTAINABLE DEVELOPMENT GOALS



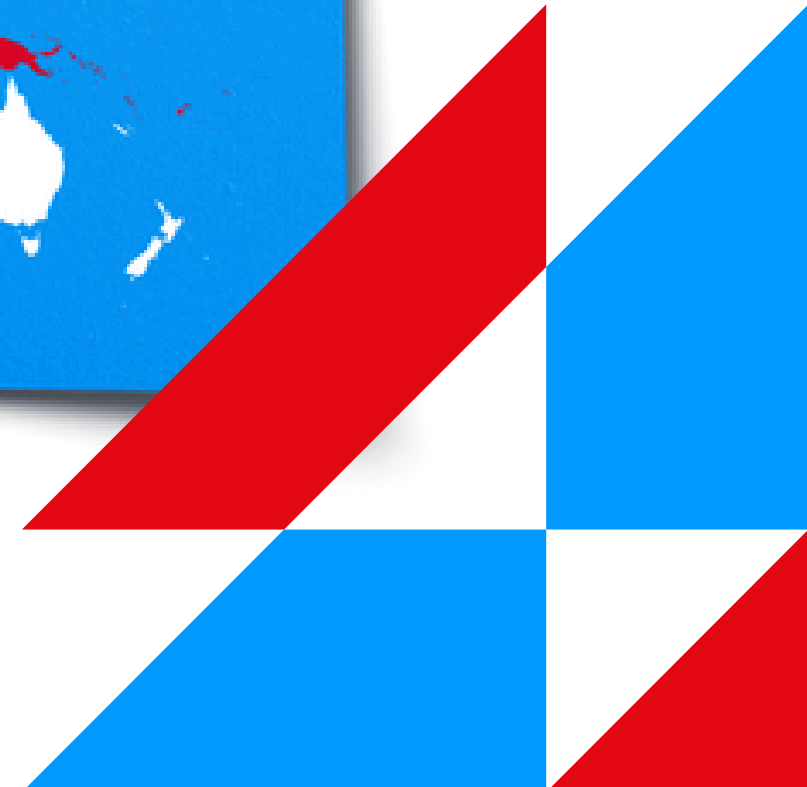
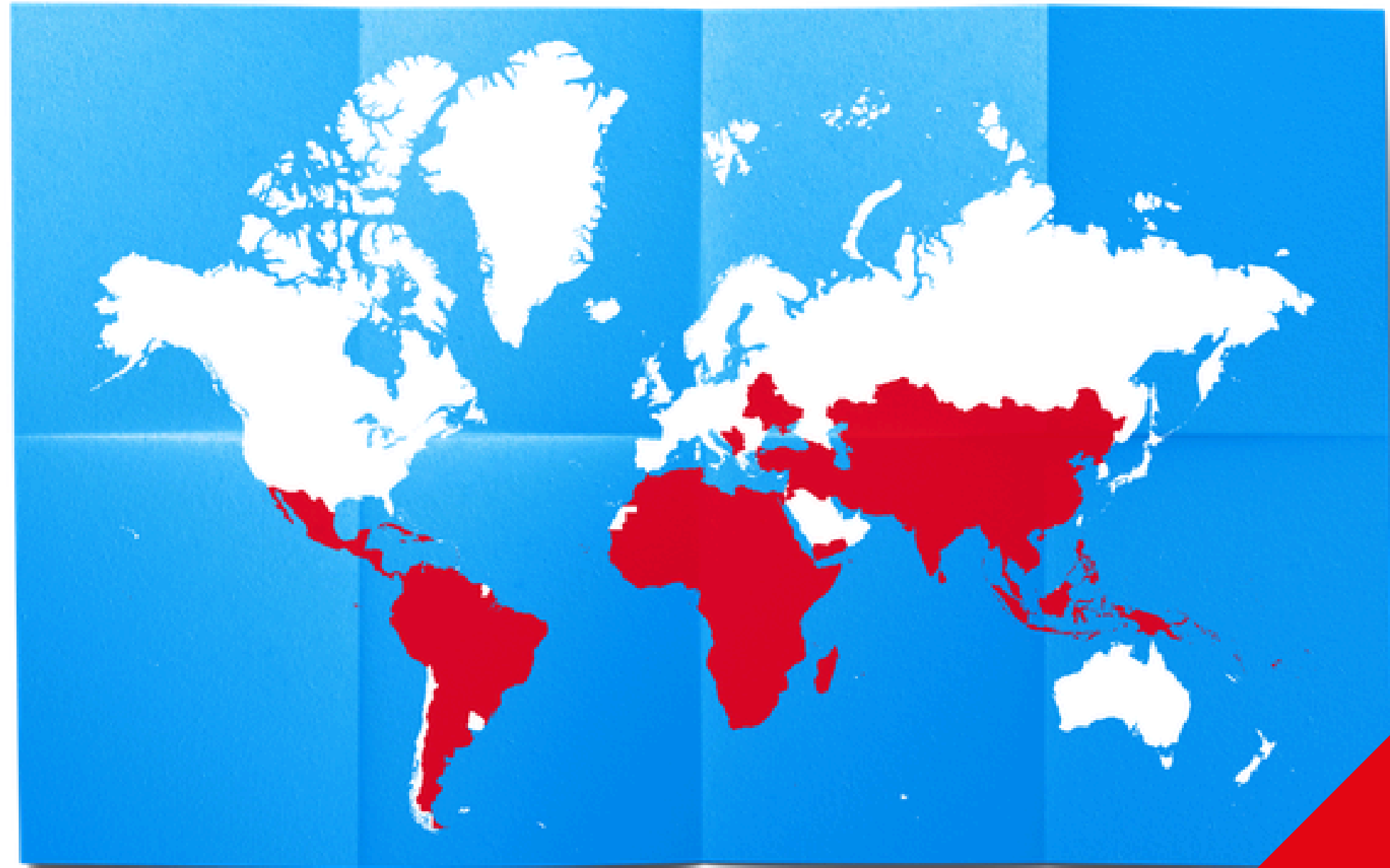
# Key facts



**15th edition open**

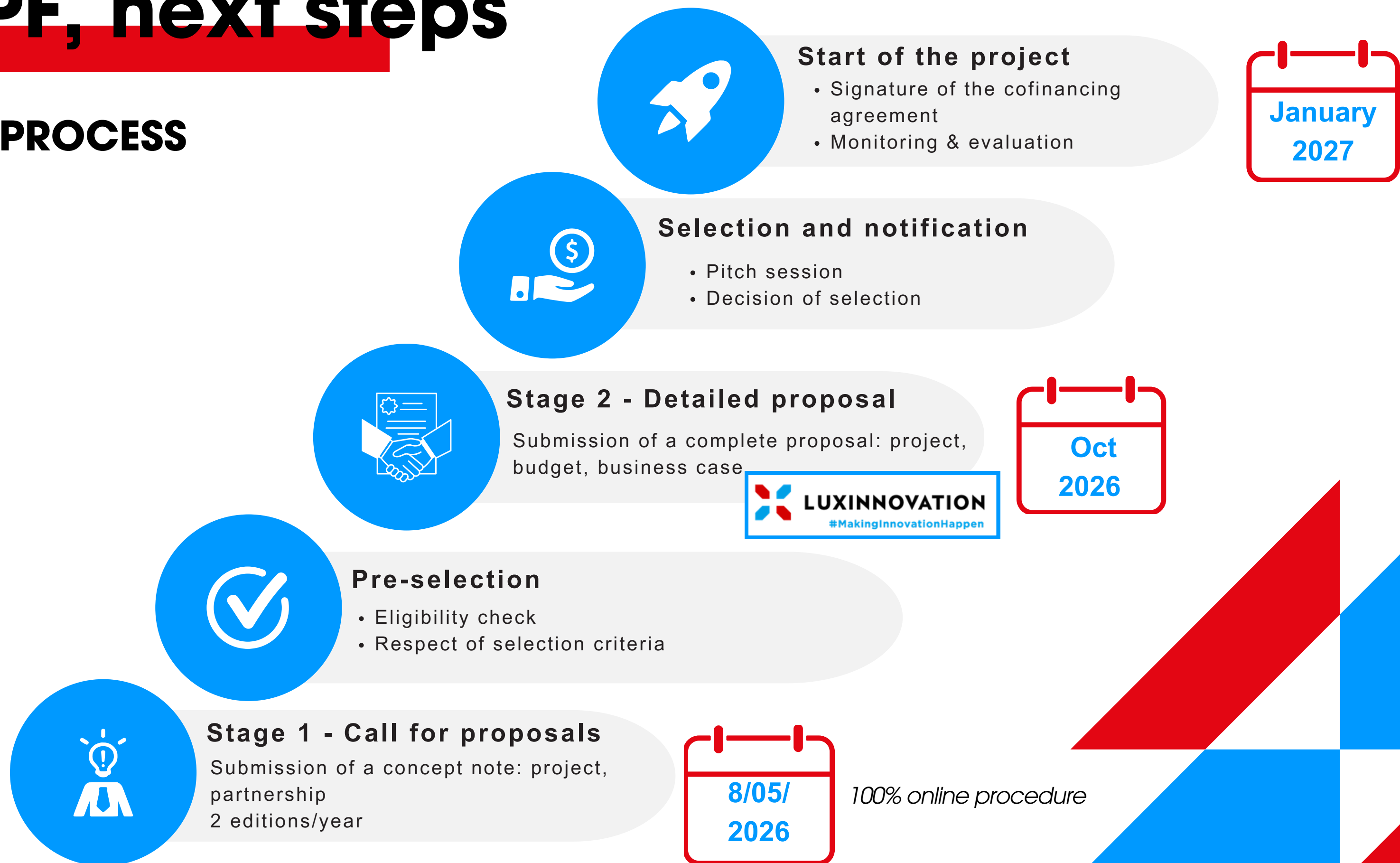


**54 projects already supported**  
All sectors



# The BPF, next steps

## SELECTION PROCESS



# Which selection criteria?



**Innovation and cost-effectiveness**



**Societal impact and futureproof**



**Project viability and financial sustainability**



**Additionality & neutrality of co-financing**



**Added value for all partners**



**Potential for technology & know-how transfer**

# Some examples

## ACCELERATING MOTOTAXIS' E-MOBILITY WITH SMART, SUSTAINABLE BATTERIES



### Partnership

MadeWithLove (BE)- Jump (BE) - Spiro (KEN) :



### Impact

- 500 batteries in operation
- 125 motorcycle taxi drivers supported in the transition from combustion engines to electric
- A reduction of 150 tons of CO<sub>2</sub>



## RECOVERY AND VALORISATION OF WHEY IN CHEESE PRODUCTION CHAIN IN KOSOVO



### Partnership

Jurry Hekking (NL) - Bylmeti (KV) :



### Impact

- Reduction of pollution and food waste/circular economy
- Acquisition of a new technology/diversification of production (+ 1,5 M L in 4 years)
- Job creation in Kosovo



# Some examples

## LEVERAGING KOSOVO'S TALENTS TO BRIDGE LUXEMBOURG'S FINANCE SKILLS GAP



### Partnership

E-Ima (LU) - Swiss Premium (KSV) :

**Knowhow transfer - launch of a pilot**



### Impact

Job creation - 100 qualified jobs (50% women)



## MICROCREDIT + PARAMETRIC INSURANCE: STRENGTHENING CLIMATE RESILIENCE IN BANGLADESH



### Partnership

IBISA (LU) - Association for Peoples Development Stream - APDS (BENG)

**Testing synergies between two products and scaling up an insurance solution**



### Impact

- Access to an insurance product for 10,000 households in Bangladesh
- More than 20,000 people reached through awareness efforts (financial inclusion and insurance)



# Some examples



Credit: University of Calabar  
Teaching Hospital Cross River  
State

## RELIABLE BIOMEDICAL ANALYSES FOR BETTER ACCESS TO CARE

### Partnership

ESfEQA GmbH (D) - Spectrum Biomedical Services (NRA)  
**Quality assessment program in 100 Nigerian biomedical laboratories + support to those laboratories on quality improvement of their analyses**

### Impact

Better quality of access to health  
Education to the Nigerian laboratories on the importance of quality assessments programs

*... to more structuring projects.*

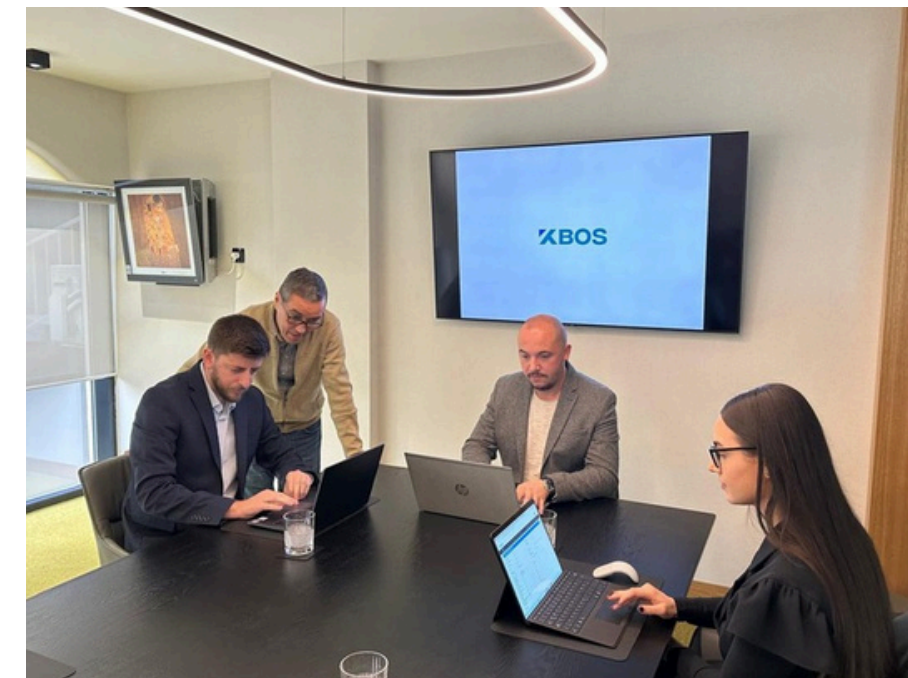
## LEVERAGING KOSOVO'S TALENTS TO BRIDGE LUXEMBOURG'S FINANCE SKILLS GAP

### Partnership

E-Ima (LU) - Swiss Premium (KSV) :  
**Transfer of expertise - skilled training**

### Impact

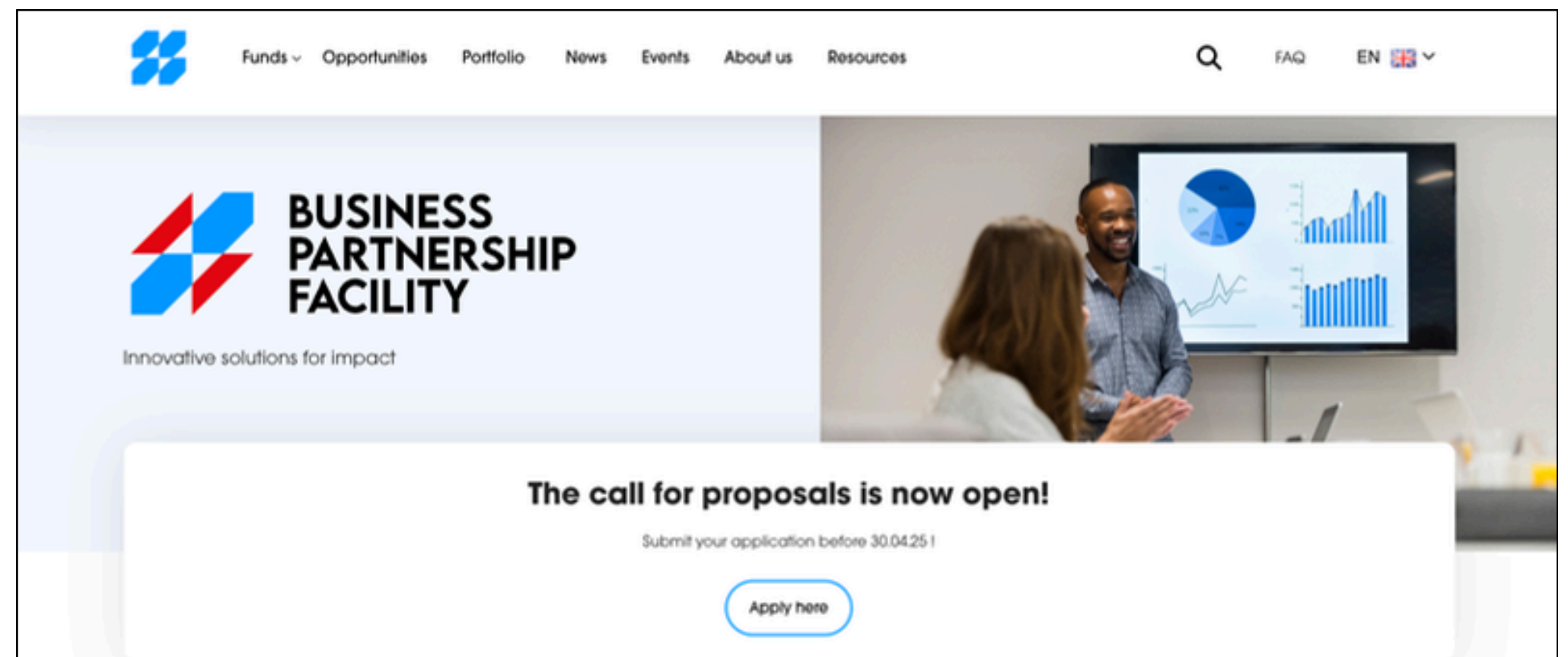
Job creation - 100 qualified jobs (50% women)



# How to apply?

Visit the website for details: Practical guide, FAQ, inspirational examples, etc.:

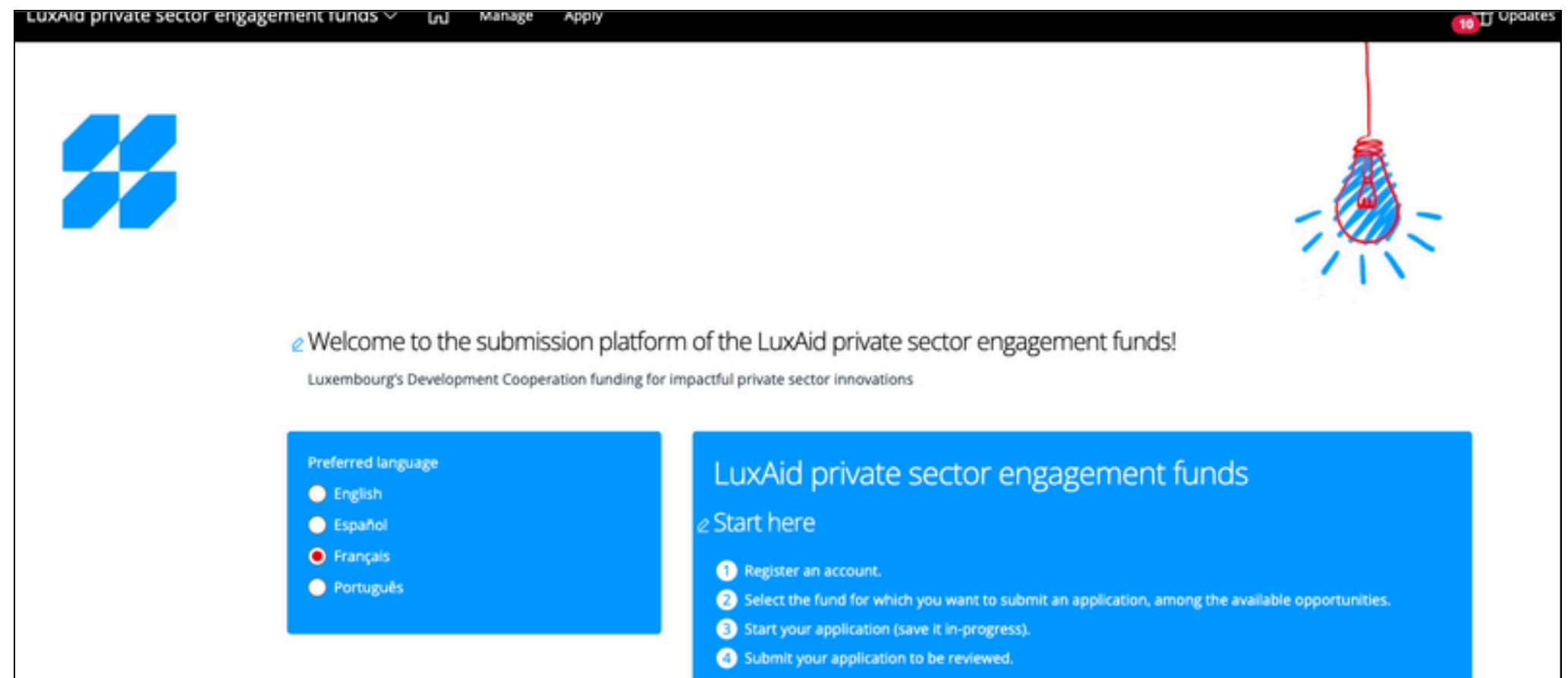
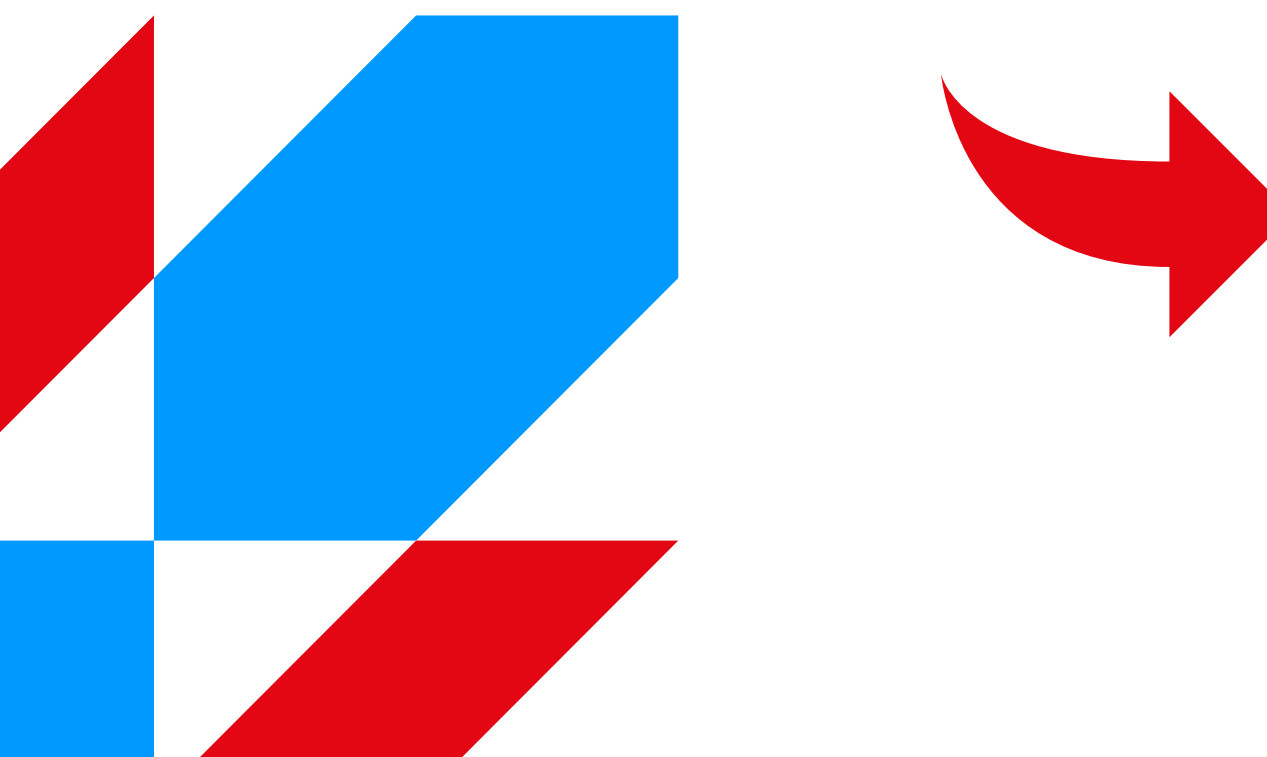
<https://www.luxaidbusiness4impact.lu/bpf>

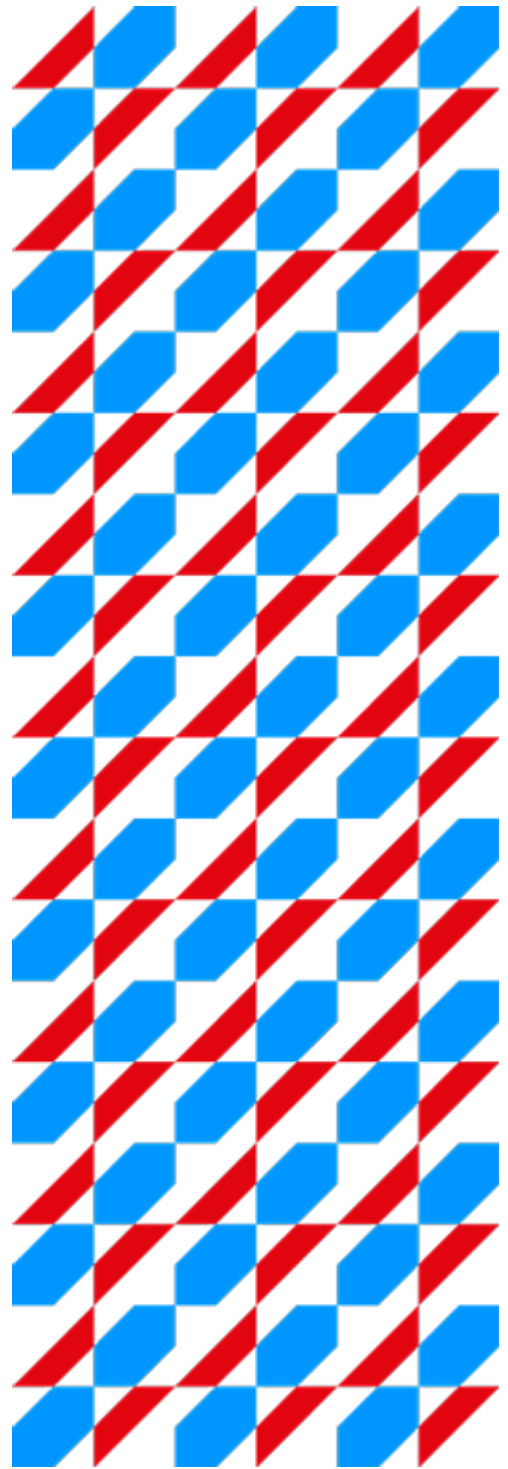


# How to apply?

Apply directly on the new digital application platform:

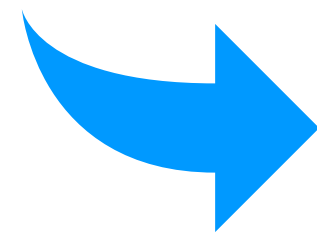
<https://luxaidbusiness4impact.grantplatform.com/>





**03**

**Questions & Answers**



*In the chat*

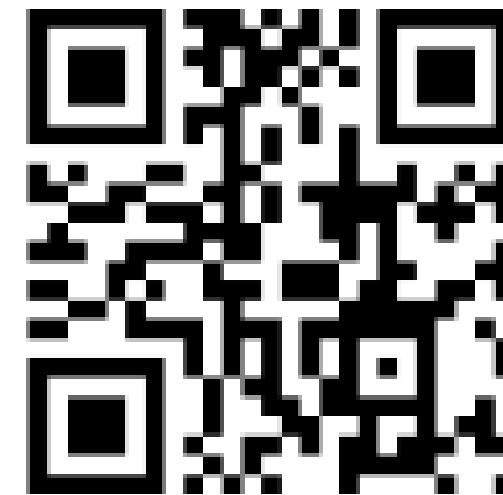
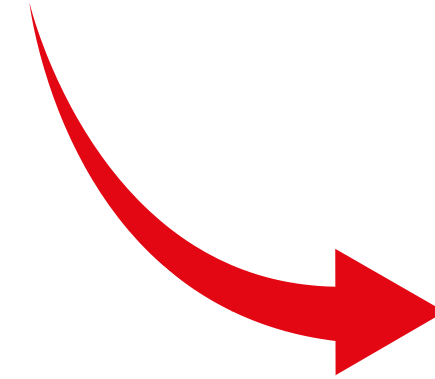
# Want to know more?



<https://www.luxaidbusiness4impact.lu/bpf>



[bpf@luxdev.lu](mailto:bpf@luxdev.lu)



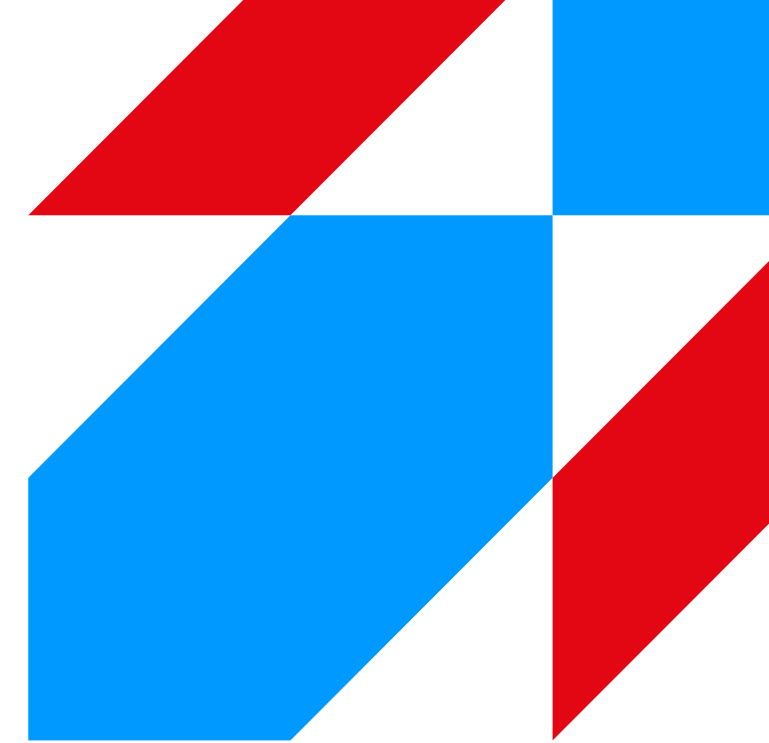
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# THANKS!

This project is financed by the Grand Duchy of Luxembourg and implemented by LuxDev, the Luxembourg Development Cooperation Agency, in partnership with the Ministry of Foreign and European Affairs, Defence, Development Cooperation and Foreign Trade, Luxinnovation, the Luxembourg Chamber of Commerce, and the Ministry of the Economy.

